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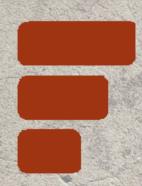


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For additional information, contact the Chamber, 276.632.6401 or mhccoc@mhcchamber.com.

#### **Martinsville-Henry County Chamber of Commerce**

# What the Chamber Does For You...

REFERRALS—MARKETING—BUSINESS DEVELOPMENT—RIBBON CUTTINGS— NETWORKING—WORKSHOPS—ADVOCACY

- Acts as your salesperson every day as we promote the Martinsville and Henry County Area. This includes maps, brochures, guides and our annual Discover MHC magazine.
- Validates that you are an involved business, working to make Martinsville and Henry County a better place to Engage-Enjoy-Expand.
- Keeps you informed of Chamber and membership events through eblasts and Facebook.
- Provide workshops and seminars addressing a host of employer business-related topics and issues.
- Is your voice when needed to represent the business community on local, state and federal issues.
- Helps impact your future by involving participants from an array of professions in many hours of planning and working to shape the future of Martinsville and Henry County.
- Answers your mail and phone calls by responding to all requests for information on products and services offered by Chamber membership.
- Offers advertising services such as opportunities to sponsor events and programs, directory ads, eblasts, Facebook and on one of the Chamber's TV shows.

#### **NETWORKING**

Because Chamber members want to develop new business contacts and prospects, the Chamber offers Business After Hours. Members gather at different host locations to relax in an informal setting to spread the word about your business or organization.

#### **RIBBON CUTTINGS**

The Chamber stands ready to assist members with ribbon cuttings, grand opening events and open houses.

#### **VALIDATION**

Your business or organization can proudly display your membership decal representing a united business front.

#### REFERRAL SERVICES

The Chamber serves as an extended marketing team for its membership. The numerous daily requests for information on products, services or vendors are referred only to Chamber members.

#### **BUSINESS DEVELOPMENT**

The Chamber partners with the PHCC, Longwood Business Development Center, SCORE, the EDC, City, County and others to assist businesses in their training and resource needs.



115 Broad Street—P.O. Box 709 Martinsville, VA 24114 276/632-6401 mhccoc@mhcchamber.com www.martinsville.com



# Letter from the President...



The past year has not been an easy one for our community, both personally and economically, and yet, Martinsville and Henry County are resilient. Upon an order from Governor Ralph Northam, the onset of COVID-19 saw businesses

close, citizens lose their jobs or have their hours cut, employees working from home, schools going virtual and restaurants offering to go only. MHC came together to take care of our residents and businesses. Organizations implemented grant opportunities, childcare assistance was offered, food insecurities were addressed, and a concentration was given to healthcare needs. As you read Discover MHC 2021, you will see what was done to help the residents and businesses of MHC. Hopefully, it will make you proud to call Martinsville and Henry County home!

COVID-19 was no match for MHC. Our community proved its resiliency, and I am proud to highlight some of these accomplishments in Discover MHC. Facility and office expansions, technology upgrades, a "best of the best" award, and a "can do attitude" are some of what you will read about in the enclosed articles. Over \$10 million was invested in Martinsville and Henry County, employment opportunities were created, and buildings were repurposed.

Lisa Watkins President, Martinsville-Henry County Chamber of Commerce

#### **Chamber Officers**

#### Lisa Watkins

President

#### **Blake Collins**

Chairman
Martinsville Speedway

#### **Charles Whitfield**

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#### **Bren Hankins**

Vice Chair Membership Development Mountain Valley Hospice & Palliative Care

#### Anne Jacobsen-Smith

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#### Jay Dickens

Vice Chair Organizational Improvement The Lester Group

#### **Mary Handy**

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#### **Chamber Directors**

#### Dave Baker

**Bassett Furniture Industries** 

#### **Chief Eddie Cassady**

Martinsville City Police Department

#### Jimmy Cockram

Nilit America

#### Wayne Draper

Right Now Remediation, Restoration & Repair

#### **LaDonna Hairston**

Performance 276

#### **Monica Hatchett**

Henry County Public Schools

#### William Kirby (Bill)

American National Bank

#### Dr. Jephat LeGrant

LeGrant Back & Neck Pain Center

#### Karen Pratt

Carter Bank & Trust

#### Susan Sabin

The Spencer-Penn Centre

#### **David Swisher**

Appalachian Power Company

#### Joni Temple

AmeriStaff, Inc.

#### **Chamber Staff**



Lisa Watkins – President, Sharon Shepherd – Deputy Director, Kimberly Keller – Uptown Entrepreneurial Development Manager

# Brighter Days Ahead: Staying Healthy in 2021

### Sovah Health shares these tips



e are privileged to call the Martinsville area home and serve as a leader in this community through advancing our mission of Making Communities Healthier. That mission has never been more vital to the health and well-being of our community than it was 2020 and continues to be this year. When we saw that COVID-19 was beginning to spread overseas, we began taking

steps to prepare

our facility before the virus was even detected in the United States. We implemented our robust emergency operations plan and executed it down to the final detail to keep our patients, providers, employees and community members safe. Every member of our team was ready to step up to the challenge of caring for our patients, and we saw our providers, employees and staff come together like never before.

As we look ahead, there is certainly much to be hopeful for in the light of the ongoing COVID-19 pandemic. As more effective treatments have been instituted and with exceptionally effective vaccines on the way, we can finally see the light at the end of the tunnel. Even so, it is still essential to our health and the health of others that we continue to do all we physically can to stop the spread of this disease – by continuing to wear our masks, maintaining social distancing and practicing good hand hygiene – until the pandemic is safely at an end.

Sovah Health Emergency Room Care Team
(L to R) Lauren Yates, Taylor Hampton, and Caitlin Lacy

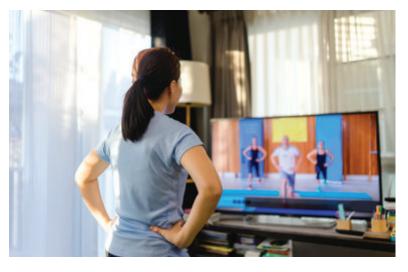
In addition to these essential precautions, there are a few key things that can help you get and stay healthy for 2021 and beyond. If you are looking to take better care of yourself this year, these tips are a great place to start. After all, there's no better time to focus on your health than right now.

#### **Eating Healthy**

There's a reason why healthy eating is always mentioned as a big contributor to your health. Because it's true. Healthy eating can reduce your risk of illnesses like heart disease, diabetes and cancer. It can help boost your energy, sharpen your mind



and improve your mental health. And it doesn't have to be complicated. Simple changes can help make a big difference. Incorporate more vegetables, fruits, lean proteins and healthy grains into your diet. Plan your meals for the week to help ensure healthier eating and less temptation at the grocery store. Drink more water in lieu of soft drinks and other sugary beverages. Read the labels before you buy food to ensure that you're buying things high in good nutrients and low in saturated fat, cholesterol, sodium and sugar. Most importantly, be realistic. Changing your eating habits overnight is tough. Make your healthy eating an easier and longer-lasting shift by making one or two healthy changes a week. They'll add up over time and help you maintain your new healthy eating habits.



#### **Get Moving**

Physical activity is one of the best tools to improve or maintain good physical and mental health. Regular exercise can help you achieve and maintain a healthy weight, help reduce your risk for heart disease, strengthen your bones and muscles and help you reduce stress and anxiety. As little as 30 minutes a day can be effective. If you're not used to regular exercise or feel like you don't have time in your schedule for it, try simple activities like a lunchtime walk, playing in the backyard with your kids or pets, or a home workout using an aerobics or yoga video. The important thing is to get moving.

Whatever you choose, be sure and consult your primary care provider before beginning a new fitness or sports program.

#### **Staying on Top of Your Health**

Taking charge of your own health is essential to your overall well-being. Establishing a good, trusting relationship with a primary care provider and scheduling annual physical exams can play a big role in helping you to do this. Annual exams can help prevent unwanted health surprises and setbacks, aid in early diagnosis of any conditions to help achieve the best outcomes and allow you to discuss any health concerns you have comfortably and confidentially. Your primary care provider can also ensure that you're on top of key health



numbers like your blood pressure and cholesterol, keep you up to date on any needed immunizations and help you manage any chronic conditions you may have.



#### **Reducing Stress**

We've all experienced some level of stress at one time or another. It's a natural reaction when things aren't going as smoothly as we'd like. However, managing stress is important to maintaining physical and mental health. Too much stress can cause depression and increase blood pressure and weight gain, among other dangers to your health. Try to identify your "stressors" and learn how to manage your stress. Eating healthy

and exercising are great helps, so if you're following the first two tips, you're well on your way. Remembering to breathe, being prepared and flexible when events and situations don't go as planned and treating yourself to a favorite activity are other great ways to help manage stress. And don't forget that it's okay to ask for help. Talk to a trusted friend or loved one, or seek out a mental health professional to discuss what you are going through.

Whether you're hitting the reset button on your health or looking to make improvements in a specific area, it's important to remember that your health journey is a marathon, not a sprint. Making a lot of changes overnight is an overwhelming task. Be realistic about where you're at and what you can maintain. For example, this week consider starting one or two new healthy eating habits, get moving with some physical activity a few days and make an appointment with your primary care provider for your annual check-up. Then, as you progress, you can incorporate more healthy habits into your daily schedule. Just like with healthy eating, small changes can really add up and help ensure that your health is a long-term success for 2021 and beyond.

# And don't forget to wear your mask!

If you need a primary care provider, Sovah Health can help. Call 844.GO.SOVAH or visit the Find a Provider tab at SovahHealth.com to get connected with quality care today.



# Your Health and Safety Remain Our #1 Priority

We are taking the extra steps to ensure a safe environment when you come for care. Our team of healthcare heroes is here for you today and always. Here are a few of the steps we are taking:



#### **Enhanced Cleaning And Stocked With Supplies**

Our team performs extensive disinfecting procedures throughout the day, and we are constantly monitoring supplies and staffing to make sure we have what we need to care for you.



#### **Face Mask Requirement**

We require everyone who walks into our facility to wear a mask. And all our staff wear masks, for your protection and theirs.

This facility and its affiliates comply with applicable Federal civil rights laws and does not discriminate on the basis of race, color, national origin, age, disability, or sex.

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#### **Safe Social Distancing**

Areas such as waiting rooms have been adjusted for six-foot social distancing.



#### Ready For You

Whether it's a routine appointment, cancer screening or surgery, don't delay care that is important to your health.

Learn more about the safety steps we've taken at **SovahHealth.com** 





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# Resilience and Creativity

### The Harvest Foundation



Martinsville-Henry County and worldwide. It pushed our perseverance, strength, and capability to adapt to a new world. The Harvest Foundation has always been committed to enhancing opportunities and quality of life for the citizens of Martinsville and Henry County. The unprecedented challenges facing our community during 2020 forced us to reevaluate and adapt our strategy to make the greatest impact. What worked in 2019 and before needed to be retooled to meet community needs identified once the COVID-19 pandemic landed in MHC. The Foundation acted quickly and convened individuals at integral organizations and community leaders who, with Harvest support, enacted policies, procedures, and programs to support members of the community, keep them healthy, safe, and encourage

them to think outside of the box to adapt to the changing environment.

Kate Keller, President The Harvest Foundation



Members of the Harvest Foundation Board of Directors and staff toured the Nationwide Homes plant in Martinsville in October 2020.

As a result, The Harvest Foundation supported a host of projects and programs headed by partner organizations that focused on providing emergency childcare assistance, food for families in need, and support for small businesses. Funding also went toward community COVID-19 testing, capacity building for nonprofit organizations, and widespread community education on staying safe during the COVID-19 pandemic. (Find out more about The Harvest Foundation's COVID-19 Direct Response at www.theharvestfoundation.org)

While the pandemic required many resources and focus from Harvest and its partners, the Foundation also worked through its annual grants cycle and moved forward with future planning for organizational and community success. The COVID-19 pandemic required Harvest to approach its

grants cycle differently in 2020. Only one general response grant was considered; a two-year, \$350,200 grant awarded to Uptown Partnership, which will support the organization's development. Seven grant extensions were awarded to existing grantees to complete projects where progress may have been impacted by COVID-19.

The Foundation began its equity journey with CommonHealth Action, a DEI (diversity, equity, and inclusion) consulting firm, to assess Harvest's culture and practices, to educate its staff and board about DEI, and to help the



A nurse prepares to test a patient for COVID-19 at the community testing site, housed temporarily at the Martinsville Speedway, during the pandemic's onset in early 2020.

Foundation create an equitable path forward.



(From left) Martinsville City Manager Leon Towarnicki, Nationwide Homes General Manager Don Aheron, and Harvest Foundation President Kate Keller tour the site of the planned housing development Five Points in Martinsville.

practice will ensure the Foundation can do its job effectively within the community, which will improve access and opportunity for all residents of Martinsville-Henry County.

The Harvest Foundation will also undergo an in-depth strategic planning process that will guide the organization's work over the next three-to-five years. The previous strategic

plan was developed in 2015 with a focus

on economic development and prosperity for the entire community.

"By modifying our strategic plan to emphasize equity and diversity, The Harvest Foundation will be able to truly represent our entire community," said Kate Keller, president of The Harvest Foundation. "Then we can deliver a shared vision that promotes prosperity for all citizens."

For more information about The Harvest Foundation, please visit www.theharvestfoundation.org.



Volunteer medical professionals wear PPE (personal protective equipment) before testing patients for COVID-19 at the community testing site, housed temporarily at the Martinsville Speedway during the pandemic's onset in early 2020.

# WE'RE HERE

BUILDING
GROWING
PLANNING
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We're always working toward a better tomorrow for Martinsville-Henry County.





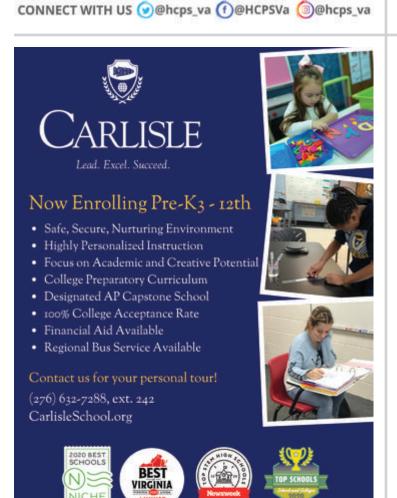


# You can do it! NCI can help.

Earn a degree from one of our partner Virginia colleges and universities. Get workforce credentials, learn a new skill, or explore career options in cutting edge industries.

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MCPS' STEM pipeline develops skills & interests of students in science, technology, engineering, & math. MCPS provides students from K-12 opportunities to participate in various STEM related extracurricular groups including Dash and Dot Robotics (K-3), FIRST LEGO League (4-8), FIRST TECH Challenge & FIRST Robotics Challenge (9-12), & Odyssey of the Mind.

Students can also choose STEM elective classes which develop critical thinking skills, collaboration, communication, creativity, & citizenship skills. Our new middle school GOTEC program allows students to have hands-on experience & make connections to real-world careers. We also offer career pathways for high school students to prepare them for their futures.

STEM & Robotics Accolades Absolute Zero 8808 - FLL: Regional winner, State winner, PHCC Big Idea Competition winner, & one of the top 20 out of 40,000 teams nominated globally for the Global Innovation Awards.

MCPS FLL Teams: Regional & State winners. MADAWGS 3258 - FRC: FRC World Competitors. Odyssey of the Mind: Regional winners.





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## Learning Today, Leading Tomorrow

### K-12 Education in Martinsville-Henry County





#### Martinsville City Public Schools

(Martinsville.K12.va.us)

Martinsville City Public Schools is an innovative school division that includes five schools serving preschool through 12th grade. With a mission of "Empowering Success One Learner At A Time", MCPS uses project-based learning and business partnerships to bring relevant, real world learning into the classroom, preparing students for success in college and careers.

#### **Points of distinction:**

- Martinsville High School features state-of-the art science labs, a TV studio, a mock hospital room, a robotics lab, an engineering makerspace, and an open commons area featuring collaborative work spaces.
- The MCPS STEM pipeline is a pre K 12 initiative focused on developing the skills and interests of students in science, technology, engineering and math (STEM) career pathways. There are three programs for each of our school levels:

We **ENspire** Interest (Pre K – 4th Grade) We **ENgage** Learners (5th – 8th Grade) We **ENgineer** the Future (9th – 12th Grade)

- Advanced learning is present throughout the school system with opportunities for middle school students to receive high school credits prior to the ninth grade and high school students to earn college credits, and associate's degree and specialized certifications upon graduation.
- Martinsville City Schools are fully implementing AVID (Advancement via Individual Determination), a college and career readiness system. Using research-based strategies, teachers are able to increase the rigor of their instruction and enhance student reading, writing, organization, collaboration, and inquiry; the forefront of the AVID way and allowing students to meet the demand of a global society.
- Clearview Early Learning Center offers a full-day three and four year old preschool program, staffed by fully certified teachers.





#### **Carlisle School**

(CarlisleSchool.org)

Carlisle School is an independent, Pre K-12 school offering a college preparatory curriculum that stresses hands-on, project-based learning. Teachers provide a challenging curriculum in a nurturing learning environment where children will grow academically and socially. Carlisle's small class sizes give teachers the ability to focus on individual students. Each student's uniqueness is recognized and fostered, helping to grow their self-esteem so they can reach their true potential in the classroom, stage, or athletic arena.

#### **Points of distinction:**

- Carlisle is designated as an AP Capstone school.
- Carlisle was named among the top 4,000 STEM schools in the nation and top 126 in Virginia by Newsweek Magazine.
- Carlisle was recognized as a Top School by Virginia Living Magazine for their STEAM program.
- The 28 members of the Class of 2020 earned \$5.5 million in meritbased scholarships and received 96 acceptances into 45 schools.
- Carlisle offers a robust fine arts program, including visual arts, choir, band, drama, and dance.
- Athletics offered to students include soccer, basketball, field hockey, tennis, golf, volleyball, baseball, and cross country.
- Carlisle was named among the top 20 boarding schools in Virginia by Niche.
- The school offers an International program with students attending from countries including Australia, Brazil, China, Ecuador, Germany, India, Italy, Japan, Nigeria, and Spain.





#### Henry County Public Schools

(Henry.k12.va.us)

Henry County Public Schools (HCPS) provides its diverse community of learners with meaningful educational experiences that prepare them for a successful future. The division's work to support student success has fostered a variety of opportunities for students to partner with community businesses and organizations, enriching the school community experience for all involved.

#### **Points of distinction:**

- HCPS is one of 114 school districts in the nation to be recognized as a member of the Digital Promise League of Innovative Schools. Member districts are recognized as those that promote lifelong learning and provide Americans with the knowledge and skills needed to compete in the global economy.
- HCPS is nationally recognized as a Green Ribbon School District and is home to two Green Ribbon Schools: Bassett High School and Magna Vista High School.
- HCPS is rich in technology with interactive boards or Apple TVs in every classroom and a student/device ratio of 1:1.
- HCPS is the first school district in Virginia to offer STEMformation in partnership with Discovery Education.
- HCPS's Career Academy is preparing students to be workforce ready through its partnerships with local industry. In its first year, 90% of graduating seniors earned a state license or industry certificate.
- Magna Vista and Bassett High Schools are the homes of Virginia's FIRST New Tech Network academies. Warrior Tech Academy at Magna Vista and Bengal Tech Academy at Bassett offer students a rigorous project-based curriculum of study and practice that are fun, engaging and expected for 21st century learners.

### **Continuing Your Education**

### Higher Learning in Martinsville-Henry County



#### **Patrick Henry Community College**

(PatrickHenry.edu)

For nearly 60 years, Patrick Henry Community College (PHCC) has been the community's source for associate degrees, certificates, and workforce credentials, but that is only part of the story. PHCC doesn't just graduate students; it launches their journeys – whether that is to transfer to a four-year institution or to land a dream career.

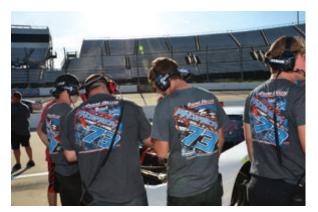
PHCC opens doors to the future. Students looking to launch a career will discover how PHCC connects them to potential employers through internships, interviews and more. For students looking to transfer to a four-year university, PHCC offers dozens of guaranteed transfer pathways. PHCC's alumni have excelled at places like Cornell University, Virginia Tech's School of Engineering and many more.

Thanks to a \$3.1 million donation from the Harvest Foundation, PHCC has been able to help more high school graduates start their journeys than ever before. The Harvest SEED Fund, enables eligible high school seniors attend to PHCC completely free.

PHCC is also making college more accessible to the community by expanding to new and more convenient locations. In October 2017, PHCC opened the Manufacturing, Engineering, and Technology (MET) Complex, a 53,000 square foot facility filled with state-of-the-art equipment. In 2019, PHCC opened two new sites in Patrick County making PHCC's popular welding program and career and technical programs more accessible to Patrick County students.

A third way PHCC is making college more accessible is by enabling students to start early. With a dual enrollment program funded by the National Science Foundation, students can earn three-quarters of their engineering technology associate degree before graduating high school.

By adding locations, programs, and funding, PHCC is removing the barriers that keep the people it serves from getting the opportunities they deserve. By providing employee networking and transfer opportunities, PHCC ensures that from this community college, anyone can go anywhere.





#### **New College Institute**

(NewCollegeInstiture.org)

The team at the New College Institute (NCI) in Martinsville is working aggressively to position itself, through industry relevant programming, partnerships, and collaborative relationships as THE training and education destination for next-generation workforce training, certifications, and educational programs.

We are proud to create opportunities for more people, from more backgrounds, to find the workforce training and education they need to advance their careers. By establishing partnerships across the Commonwealth (and beyond) to offer virtual, hybrid, and in-person education and training, New College Institute is opening doors to employment opportunities in industries including IT/cloud computing, off-shore/onshore wind, drone training, smart cities technologies, telehealth, cybersecurity and more.

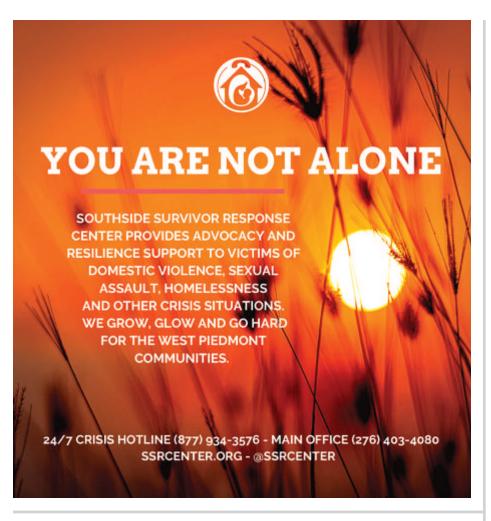
NCI was recently selected by Governor Ralph Northam to serve as the host of the newly created Mid-Atlantic Wind Training Alliance, Virginia's first offshore and onshore wind workforce training collaborative. The program will offer industry required certifications that are critical to the operations and long-term maintenance of wind projects.

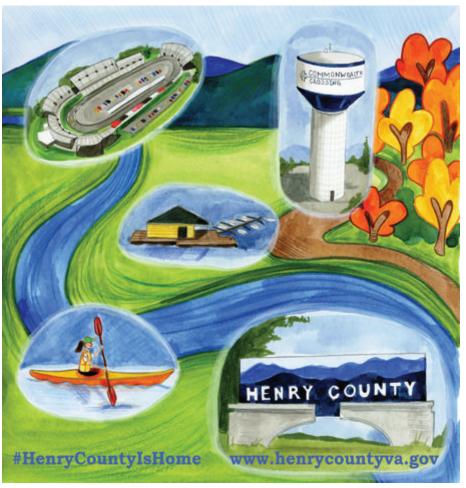
Other innovative programs offered at NCI include AWS Cloud Training, Center for Advanced Manufacturing, and the Southside Telehealth Training Academy & Resource Center (STAR Telehealth). In addition to degree and certification programs, NCI offers additional community and individual educational opportunities including noncredit lectures, educational camps, financial aid counseling, internship opportunities and more. NCI facilities are packed with state-of-the-art technology and the equipment necessary to meet the training and academic needs of students, faculty and local industry partners.

As new opportunities and industries arise, NCI develops partnerships that create pathways to entry. We foster unparalleled opportunities to attain the education and career skills needed to succeed and prosper in today's ever-changing economy. With online programs and on-site classes located in Martinsville, NCI offers flexible opportunities that advance education and career goals and provides guidance and support to achieve success.



Martinsville.com 13







Say goodbye to buffering and big bills ...

A City-owned telecommunications network delivering high speed & high-capacity Internet access to business and residents in the City of Martinsville and surrounding areas.

MINet Solutions' high-speed fiber optic Internet, video, and telephone services gives businesses a competitive edge and provides residents with affordable telecommunications options.

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- Variety of Business Solutions Available
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For information, contact MINet Solutions: (276) 632 - 7500 sales@minet.solutions http://minet.solutions/





# **Hottest Pandemic Purchase**

# Martinsville-Henry-Patrick Counties Association of Realtors

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n some ways, buying a home got a lot easier in 2020, and in a lot of ways it didn't. The hottest pandemic purchase seems to have been a house, as more and more of our community took advantage of low mortgage rates to attain appealing outdoor space and more comfortable work-from-home settings. Gina Ashbrook, President of the Martinsville, Henry & Patrick Counties Association of REALTORS (MHPCAR) said, "The past year has seen a real estate frenzy with contracts being signed the day a property hits the market, properties receiving multiple offers and bidding wars, as well as a short fall of inventory. Whether you were a first-time home buyer house hunting during the pandemic or a seller wondering how to get the best price for your property, local REALTORS brought professional insight to both buyers and sellers all year long".

At the start of 2020, no one in the housing industry had projected the best year on record. Throughout the year, mortgage rates fell to record lows 16 times. Sarah Baker, Vice President of the MHPCAR, said, "the year started out slow but the lower interest rates triggered people to buy, even in a pandemic. The year was surprisingly a prosperous one for many in the Real Estate market".

According to Kim Mangum, Executive Director of the MHPCAR, "The Martinsville area is experiencing many of the same trends being seen statewide. Specifically, home sales remaining strong through the fall, surging 47.7% in November 2020, compared to November 2019. Prices are up, as well, with the median sales price at \$214,500 in November, up 11.2% from a year ago. Demand for housing

is strong but supply is low. The available inventory of homes for sale is down by 41.7% in the region".

November 2019 - November 2020			
Total Home Sales	109	161	47.07%
Median Sales Price (\$)	\$192,895	\$214,500	11.20%
Average Days on Market	149	102	-31.60%
Total Inventory	967	564	-41.70%

Source: Virginia REALTORS

Mangum also stated, "the best time to buy a home is in a buyer's market where inventory is level and the demand is low. Unfortunately, 2020 was a seller's market with buyers facing unprecedented competition and increasingly elevated home prices. I believe everyone in the business is excited and a bit anxious to see what 2021 will bring".

Martinsville-Henry-Patrick Counties Association of REALTORS is your resource for all things Real Estate. Including Legal, Agent & Broker, and Property Rights issues. Formed on November 10, 1954, the association is an affiliate of the National REALTORS and Virginia REALTORS Associations and together they work to preserve, protect and advance the right to real property for all. The real estate landscape is ever-evolving and a local realtor can guide you through today's market. Using Multiple Listing Services (MLSs), any realtor can show you properties no matter which realtor or company has it listed. If you are buying or selling a home or property, our REALTORS® will be friendly, knowledgeable and helpfulthey will always go beyond your expectations to help you!

Martinsville.com



# A New Race Season

# Martinsville Speedway

ollowing an unprecedented racing season in 2020, Martinsville Speedway is looking to the 2021 race season with renewed optimism and anticipation for its loyal fans with nine big events scheduled this year. Two action-packed NASCAR weekends headline a thrilling upcoming 2021 season at Martinsville Speedway after the track hosted a NASCAR Cup Series race with no fans in June and a limited number of guests for the fall NASCAR events due to the COVID-19 pandemic last year.

The NASCAR spring race weekend will be under the bright lights for the first-ever weekend with three consecutive nights of racing action, culminating with the Blue-Emu Maximum Pain Relief 500 NASCAR Cup Series race. Competitors will battle for a place in the NASCAR Playoffs and the famed Martinsville grandfather clock on Saturday, April 10 at 7:30 p.m.

After the successful return of the NASCAR Xfinity Series last fall, Martinsville Speedway will host the series twice this season with the first race being held on Friday, April 9 at 8 p.m. Martinsville was a regular stop on the Xfinity Series schedule from the series' inception in 1982 through the 1994 season, and returned in 2006 before coming to Martinsville again in 2020.

Martinsville Speedway will host the season opener for the NASCAR Whelen Modified Tour, NASCAR's oldest touring

division, on Thursday, April 8 in the first race at the track for the open-wheeled cars since 2010. It will also be the modifieds' first race at night at the famed Martinsville short track.

"We are looking forward to the spring as we host an historic three-race weekend under the lights," said Martinsville Speedway President Clay Campbell. "From the return of the modifieds to the Xfinity and Cup Series, the action is going to be even more dramatic when the sun goes down in Martinsville."

From hosting NASCAR's top division since the inception of the series to featuring The Traditional Martinsville Speedway Hot  $\mathsf{Dog}^\mathsf{TM}$ , the .526-mile speedway will have races and special events that everyone in the Martinsville-Henry County area can look forward to attending this year.

When the NASCAR Cup Series returns for its second date at Martinsville Speedway on Sunday, October 31 at 2 p.m., the track will host the penultimate races of NASCAR's three premier series for the second consecutive year. Eight drivers will enter the weekend with only four becoming eligible to compete for the 2020 championship in the NASCAR Cup Series, NASCAR Xfinity Series and NASCAR Camping World Truck Series. To race in the Championship 4 at Phoenix Raceway, drivers will have to survive the most challenging short track in the sport, Martinsville Speedway.

"In 2020, Chase Elliott showcased his talent in conquering Martinsville Speedway, and that propelled him into the Championship 4 and eventually his first NASCAR Cup Series championship," said Campbell. "With a berth in the Championship 4 on the line, we expect the heated battle of competition to only get stronger at Martinsville in the races that decide the Championship 4 in all three NASCAR national series."

The NASCAR Camping World Truck Series and NASCAR Xfinity Series will give fans a doubleheader of NASCAR Playoffs action on Saturday, October 30 at 1 p.m. and 6 p.m., respectively, one day ahead of the penultimate race of the NASCAR Cup Series season.



Plans are also underway for Celebration 2021 to be held at the speedway around the Fourth of July holiday. The COVID-19 pandemic caused the speedway and local officials to postpone the annual event last year. This annual event offers residents of the greater Martinsville-Henry County area a chance to enjoy free entertainment and amusements courtesy of Martinsville Speedway and various businesses with the local business community.

To learn more about Martinsville Speedway's race season or to purchase tickets, call 877.RACE.TIX or visit www.martinsvillespeedway.com.



In addition to the pair of national series race weekends, Martinsville Speedway will once again host the ValleyStar Credit Union 300 on Saturday, Sept. 25. The special event featuring the best weekly racers throughout the country is NASCAR's biggest, richest and most prestigious Late Model Stock Car race and was held under the lights in 2017, 2018 and 2019.

"The ValleyStar Credit Union 300 is one of our marquee events each year," said Campbell. "The strong support from our great community partners like ValleyStar Credit Union has helped us give fans one of the best local race shows in the nation."

Another first-time event at Martinsville Speedway this year will be the Henry County Fair. Martinsville Speedway will host the community event during the week of the ValleyStar Credit Union 300. The fair has not been formally held in Henry County for decades and was slated to be held in 2020 before the pandemic forced officials to postpone.

"When we were asked if we could provide a location for the Henry County Fair we were ready and willing to host this special event for our community," said Campbell. "To have the final night of the fair coincide with the ValleyStar Credit Union 300 gives everyone a chance to come out and enjoy a great day and night of fun and race action at Martinsville Speedway."



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# **Abundant with Business**

### Our Organization

ne fifteen Broad Street in uptown Martinsville is overflowing with business support. The location houses the Martinsville-Henry County Chamber of Commerce, Chamber's Partnership for Economic Growth (C-PEG), Chamber's Education Foundation, Martinsville Uptown and the Farmers' Market office. Each organization contributes to our region's community progress in effective and complementary ways.

#### **Martinsville-Henry County Chamber of Commerce**

A Voice for Businesses

The Martinsville - Henry County Chamber of Commerce is a membership organization comprised of businesses serving our community. With over 675 members, the Chamber acts as a voice for businesses in the region while also providing opportunities for networking, collaboration, and increased community exposure.

The term "chamber of commerce" is one of the oldest and most well-recognized brands in the world. The Martinsville-Henry County Chamber of Commerce was founded in 1959 and has been actively involved in all facets of our business community ever since. Our programs are designed to encourage a strong local economy by creating an environment where businesses thrive and community and commerce work together for the future of Martinsville-Henry County.

The Martinsville-Henry County Chamber of Commerce is accredited by the United States Chamber of Commerce as a Five-Star Chamber. "This is significant to our Chamber as less than 2% of local chambers in the country are accredited at the five-star level and, we are one of only three chambers in the Commonwealth of Virginia with this rating", stated Lisa Watkins, President of the M-HC





Chamber of Commerce. The U. S. Chamber of Commerce is the world's largest business federation representing the interests of more than 3 million businesses of all sizes, sectors, and regions, as well as state and local chambers and industry associations.

The Martinsville – Henry County Chamber of Commerce is appreciative of our members and happy to be able to offer them programs and services to promote and grow their businesses. If your business is not a Chamber member, joining could be the boost your business needs to ensure your continued growth and success. For membership information, please contact the Chamber at 276/632-6401 or email mhccoc@mhcchambr.com.

#### **Chamber's Partnership for Economic Growth**

Providing Private Funds & Support for Economic Growth

Martinsville-Henry County Chamber's Partnership for Economic Growth (C-PEG) is an independent, yet closely aligned, charitable affiliate of the Chamber of Commerce. Led by a separate Board of Directors, C-PEG is charged with funding and supporting the area's efforts to improve economic growth. Business and community leaders face many economic challenges. C-PEG works to ensure that the community has the resources needed to recruit new businesses and industries to our area. C-PEG also offers grants to help existing Chamber members/companies with retention and expansion.

"C-PEG partners with Patrick Henry Community College to deliver an entrepreneurial boot-camp to arm interested



individuals with tools and the "entrepreneurial mindset" needed to start a new business or grow their existing business", said Mike Grogan, C-PEG Board Chair. To date, this program has awarded \$191,000 in grants to local entrepreneurs.

Chamber's Partnership for Economic Growth is a 501©3 designation from the IRS and all donations are tax deductible. For more information, email lisa@mhcchamber.com.

#### **Chamber's Education Foundation**

#### Collaborations in the Classroom

It is the Chamber's belief that education is the cornerstone of economic development. In an effort to support this belief and to broaden the organization's outreach in raising private funds for its education and leadership initiatives, the Education Foundation was founded, and in 2006 received its 501©3 designation form the IRS. A Board of Directors separate from the Chamber governs the Education Foundation. The Chamber's Education Foundation is not intended to endow funds; money raised is put to work immediately to further its mission.

"Chamber's Education Foundation is proud to fund and sponsor opportunities that allow our rising generation of leaders to learn in creative,



hands-on programs," said Sharon Shepherd, Executive Director of the Education Foundation. Since 2008, the Foundation has awarded 133 Partnership in Excellence (PIE) grants totaling more than \$55,900 to local educators. The PIE Grant Program is designed to encourage, facilitate, recognize and reward innovative and creative school and business partnerships or collaborations in the classroom. Levels of instruction include preschool through grade 12 and post-secondary education. All public and private school educators from nonprofit institutions in Martinsville-Henry County are encouraged to apply for a grant.

The Education Foundation hosts two events as their primary found raisers: Golfing "FORE" Education and the Tour de Scholar Charity Bike Ride. For more information, email sharon@mhcchamber.com.

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#### **Martinsville Uptown**

#### The Virginia Main Street Approach

The mission of Martinsville Uptown is to foster an environment in the Uptown central business district where entrepreneurs are cultivated, their businesses are promoted, assistance programs are offered and visitors are always welcome!

Martinsville Uptown, C-PEG and the Chamber work together to fulfill Uptown's mission. "Residing at the Chamber has allowed Martinsville Uptown to increase its focus on retail promotions and strategies", said Kimberly Keller, Uptown Entrepreneurial Development Manager. Martinsville Uptown is a Designated Main

Street Affiliate of Virginia Main Street and the National Main Street program of the National Trust for Historic Preservation. Martinsville Uptown has adopted the Virginia Main Street Approach. The Virginia Main Street Approach provides a flexible frame work that puts the traditional assets of downtown, such as unique architecture and locally-owned businesses, to work as a catalyst for economic growth and community pride.

Using the Main Street Approach, Martinsville Uptown has developed a strategy for revitalizing and managing the Uptown district by working in four interconnected areas:

**ORGANIZATION** - Martinsville Uptown works to establish consensus and cooperation by building effective partnerships among all Uptown stake holders.

**DESIGN** - Martinsville Uptown works to enhance the unique visual quality of Uptown by addressing all design elements to create an appealing environment.

**ECONOMIC RESTRUCTURING** - Martinsville Uptown works to strengthen Uptown's existing economic assets and fulfill its broadest market potential.

**PROMOTIONS** - Martinsville Uptown works to create and market a positive image based on the unique attributes of the Uptown district.

Martinsville Uptown achieved these four interconnected areas of the Main Street Approach by hosting and completing the following:

- Business Recruitment During the COVID-19 pandemic, Martinsville Uptown and the Chamber's Partnership for Economic Growth (C-PEG) helped to recruit and support 8 new businesses and 2 expansions in the Uptown district of Martinsville.
- Events Such as Oktoberfest (large 200+ vendor street festival that attracts 5,000-8,000 patrons into the area), the Uptown Martinsville Farmers' Market (open weekly mid-April through mid-November each year), Small Business Saturday, Uptown trick-or-Treat, and the Uptown Tree Lighting are hosted each year in Uptown Martinsville.
- Promotions Uptown hosts contests to engage the public, in person and online. These contests generate traffic into the Uptown district, and into businesses. From there, a contest winner is awarded Uptown Bonus Bucks to use with local businesses in the Uptown district.
- Uptown Facade Grant Matching grant available for property owners to improve the facade of properties.
- Social Media Uptown is highly involved with social media on various accounts to promote the small businesses and event in the Uptown district.
- Uptown Directory The Uptown Martinsville business directory details all businesses located in Uptown Martinsville for the ease of customers. The directory is posted online and distributed throughout the community.
- New Business Welcoming All new businesses located in Uptown Martinsville receive a ribbon cutting and social media recognition, at no charge, given business owners are interested.
- · And so much more!

To learn more about Martinsville Uptown and the opportunities available, visit- www.martinsvilleuptown.net!



#### **Farmers' Market**

#### A great place to explore

The Uptown Martinsville Farmers' Market is a great place to explore local produce and products. While exploring the market, customers can find a variety of fruits, vegetables, baked goods, local honey, grass fed beef, farm fresh eggs, pasture-raised pork, plants, beautiful flowers, jams & jellies, salsas, coffee, knife sharpening, soaps, and crafts. The market, which is managed by Martinsville Uptown, a division of the Chamber's Partnership for Economic Growth (C-PEG), is open on Saturdays throughout each season. April-November. During peak season, and when produce quantities increase, the Market is operational two days a week; Wednesdays and Saturdays (July, August and September). The market is also open for one day in December for Holidays at the Market.

The Uptown Martinsville Farmers' Market is a grower's only market, meaning everything sold at the market is grown or made by the vendor – a major perk to many of the market's regular customers.

Originating as a result of COVID-19 in 2020, the Uptown Martinsville Farmers' Market is online! The online portion of the farmers' market was made possible during 2020 due to a Harvest Foundation's Pick Up the Pace Grant. Due to the success and ease of shopping online,





the virtual farmers' market will remain an option for customers. Customers can browse vendor products and pay online! To pick up, customers are required to visit the market on Saturdays to get their items.

During the 2020 season, the Uptown Martinsville Farmers' Market welcomed over 10,000 customers, 42 market vendors, and nearly tripled the amount of EBT/SNAP funds distributed at the market as compared to previous years.

Onsite, all market vendors accept cash as a form of payment, and select vendors accept credit/debit cards. Additional forms of payment include:

- Senior Family Nutrition Program (NFP)/Senior Coupons, available through the Southern Area Agency on Aging accepted by participating vendors. Participating vendors are designated by colored signs at the farmers' market.
- WIC coupons distributed by the Health Department accepted by participating vendors. Participating vendors are designated by colored signs at the farmers' market.
- Electronic Benefit Transfers (EBT) accepted by all vendors selling EBT eligible products.

The Uptown Martinsville Farmers' Market offers an Electronic Benefit Transfer (EBT) service for the purchase of produce and other EBT eligible products. An EBT match is offered through Virginia Fresh Match and the Martinsville-Henry County Coalition for Health & Wellness where Supplemental Nutrition Assistance Program (SNAP) shoppers can double their money by using an EBT card at the farmers' market.

To utilize the EBT program, customers should visit the market manager on scheduled market days to process their card, and redeem EBT tokens/vouchers. The EBT match is for produce only.

The market is located at the corners of Main, Moss, and Church Streets, across from the Martinsville Fire Department. The physical address is 65 W. Main St. Customers are encouraged to visit the market throughout the season to engage in friendly conversation, participate in market contests, cooking demonstrations, and events, and to shop local!

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# **Pathways to Healthy Living**

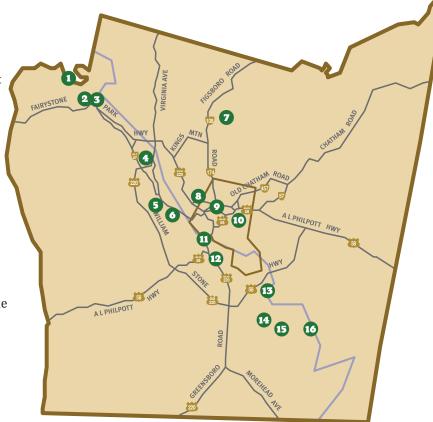
Martinsville-Henry County's trails and access points to the Smith River support close-to-home regular physical activity

#### **Smith River Trail System**

- Philpott Lake Canoe Access and Fitness Interpretive Trail • 1058 Philpott Dam Rd, Bassett 276.629.2703
- **2. Lauren Mountain Preserve**Wells Hollow Rd, Bassett 276.634.4640
- **3.** Bassett Canoe Access 271 Trent Hill Dr, Bassett 276.634.4640
- **4. Great Road Canoe Access** 4313 The Great Rd, Fieldale 276.634.4640
- **5. Textile Heritage Trail** 3251 South River Rd, Fieldale 276.634.4638
- **6. Fieldale Trail and Canoe Access** 3521 River Road Fieldale 276.634.4640
- **7. Beaver Creek Reservoir Trails** 600 Redskin Dr. Martinsville 276.656.5179
- **8. Dick & Willie Passage** 699 Liberty St, Martinsville 276.634.4640
- Uptown Spur Trail Connection Corner of Franklin and Depot Streets, Martinsville 276.634.2545
- **10. Silverbell Trail** Corner of Church and Oakdale Streets, Martinsville 276.632.1772
- **11. Doe Run Park** 198 DuPont Rd, Martinsville 276.634.4640
- **12. South Martinsville Canoe Access** 280 Tensbury Rd, Martinsville 276.634.4640
- **13.** Smith River Sports Complex River Access and Trails 1000 Irisburg Rd, Axton 276.634.4640
- **14.** Marrowbone Creek Canoe Access 2120 Eggleston Falls Rd, Ridgeway 276.634.4640
- **15.** Richard P. Gravely, Jr. Nature Preserve 2525 Eggleston Falls Rd, Ridgeway 276.634.4640
- **16.** Mitchell Bridge Canoe Access Ramp 2404 Mitchell Rd, Ridgeway 276.634.4640

Go to VisitMartinsville.com/Trails for links and additional information.









# Smith River Sports Complex Perseveres Passed Covid-19

arch 9 was a typical Monday at the Smith River Sports Complex. The complex had just completed a full weekend of Ultimate Frisbee with 24 teams representing 13 different states. Preparation had already begun for another big weekend tournament the following Saturday and Sunday.

On Wednesday, March 11, SRSC hosted the Martinsville High School boys soccer team in a scrimmage against Liberty High School (Bedford) as both teams prepared for the upcoming spring season.

The next day, the sports landscape began to change across the country as the NBA postponed its season, followed by the cancellation of NCAA conference basketball tournaments. Universities across the country also started limiting travel for athletic teams.

And then the first impact of the COVID-19 pandemic hit SRSC. Cancelled.

No Ultimate Frisbee would be played on March 14 or 15 in Martinsville-Henry County. Calls and emails started to flood the inbox of Houston Stutz, SRSC director of operations, as other events were forced to cancel due to travel restrictions and COVID-19.

"It was an odd time," Stutz said. "We hadn't felt the impact of the virus yet in our area and updates on the news were changing by the minute about the virus and how to be safe. I figured we would be back to normal and on-schedule with events in a couple weeks."

Stutz was wrong. Events, games, and tournaments would not return to normal in a couple of weeks. The game by Martinsville's boys soccer team would be the last organized contest at SRSC before the complex was forced to lock the gates and close the fields.

SRSC lost 21 major events from the spring season, with seven of those events being tournaments that would have brought out-oftown guests to Martinsville and required a hotel stay. With the loss of field rent, concessions revenue, and donations, the complex lost over \$70,000 in revenue. The community also lost an estimated 15,000 plus in visitors to the area that would have brought extra tax revenue to the city and county governments as well as

the money spent in local businesses.

"It was a really difficult time because we rely heavily on grants, rental fees, and donations to keep our operations going," Stutz said. "The grass never

stopped growing and the fields needed their proper

care to keep our facility at the world-class level people expect, so the budget was really stretched thin, and still is to this day."

A breath of fresh air, however, came on July 11 when the complex was able to host its first event since March. The North Carolina Fusion ventured to SRSC for the first time to host a twoday lacrosse event at the facility since its own facility in Bermuda Run, N.C. was still closed due to governor's orders.

"It was a very tough event to prepare for and stress levels were through the roof since all the protocols were new," Stutz said. "We were in unchartered waters, but managed a safe and successful event that opened us up to a lot of new opportunities we wouldn't have seen without it."

The Fusion Boys Play Day was one of 15 new events added to the complex's schedule in 2020, with agreements also set in place to continue hosting some of those events in 2021. Six events alone stemmed from the Fusion Play Day that brought 41 teams to the area over a period of two days.

"We had guests traveling from all over Virginia and North Carolina that had never seen our facility and were really impressed with the quality, but also how we handled the difficult times with new procedures to keep everyone safe," Stutz said.

SRSC had to adapt very quickly and had a lot of safety measures in place to ensure the teams and spectators felt safe during their visit. Following each game, SRSC staff sanitized all team benches and hand rails in the bleachers. Once each round of games started, the SRSC staff would also sanitize and clean the restrooms for guests, with hand sanitizing stations made available throughout the facility. The complex had signs posted about wearing masks, washing hands, and not entering if presenting any COVID-19 symptoms. Smith River concession options were also limited to pre-packaged items only. Players and parents also signed waivers before arriving stating they would follow all policies put in place.

Despite the challenges, SRSC and its staff have pushed through the difficult times and made the most of a demanding situation. Since opening the gates for that first tournament in July, SRSC has hosted games, tournaments, or events each weekend until new coronavirus restrictions were put into place by the Gov. Ralph Northam on November 16. SRSC was also able to successfully work with the Piedmont Youth Soccer League to complete a full season for the recreation, academy, and travel programs, as well as host

> the 12th Annual Piedmont Shootout on November 13-15.

"After a tough spring, it was great to bounce back with a strong finish to 2020," Stutz said. "Our staff did an amazing job fighting



through the challenges, but in the end we have come back stronger and are ready to build on our new relationships as we move into 2021 and beyond."



# By the Numbers A Glimpse of Martinsville-Henry County

average July high temp



average January low temp

**Eastman Chemical Monogram Food Solutions Keeco (formerly Springs Glocal US, Inc.) Radial (ebay Enterprise) Hanesbrands VF Outdoor, LLC (formerly Nautica) Piedmont Community Services SOVAH Health** 

> Faneuil, Inc. **The Results Companies**

**Top 10 Employers** 



inches of rain average annually



sunny days average annually



inches of snowfall average annually



square miles



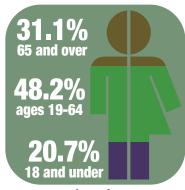
median household income



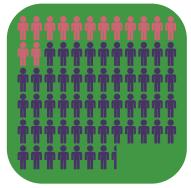
minutes average commute



median home value



age distribution



total population: 65,606 Martinsville: 13,111 Henry County: 52,495

# Move to Martinsville

# Something For Everyone

ove to Martinsville, that's right, why not?
Located in the foothills of the Blue Ridge
Mountains in Southern Virginia, Martinsville
- Henry County is in a convenient location. Convenient
to the mountains, beaches, airports, the arts, and much
more. There are four distinct seasons, although not to the
extreme.

Commander Paul Goddard, retired Naval Aviator, saw Martinsville as a perfect retirement option for he and his wife. Having moved often during his career, Martinsville-Henry County offered a small town feel where it was easy to settle in, as well as, keeping them in close proximity to amenities they had become familiar with. Cost of living is lower than in larger areas and traffic, or better yet, "what traffic?". Getting around Martinsville – Henry County is easy. Another appealing factor is its proximity to several VA Medical Centers.

Martinsville – Henry County is not just for retirees, it is for those looking for a change of pace, climate, and opportunities. Careers/jobs are available in just about all industry sectors. MINet Solutions offers high-speed fiber optic Internet, video and telephone services which allows individuals to work remotely. Quality education is accessible and the area offers affordable child care. Martinsville, Henry & Patrick County Association of REALTORS® can assist you when relocating to Martinsville, Henry, or Patrick Counties or the surrounding area. Their REALTORS® can provide valuable information on local resources – such as schools, healthcare, retirement and cultural opportunities as well as local government information, recreational facilities and child care.

Martinsville – Henry County has a rich and diverse history in the furniture and textiles industries, motorsports, outdoor recreation and cultural heritage. Pair that with Martinsville – Henry County today, and there is truly something for everyone. So come and check us out! www.movetomartinsvilleva.com











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# **Culmination of Great Substance**

# Jim Frith



im Frith...passion runs through his veins. Passion for his family, company, career and, community. His responses to our questions are proof. As you will see, the responses reflect Frith's "can do attitude" and "why not" philosophy regarding work, leadership, and home (MHC). Add a bit of advice and, you have a culmination of great substance with...passion!



#### What factors do you think distinguish Frith **Construction Company from other contracting** companies?

Frith Construction Company distinguishes itself from other contracting companies because of our "can do attitude."

Founded and inspired by my father, we have always found creative ways to help clients in our 75 year history. We design and build many projects (one stop shop) when a client needs that service. We have handled short term and long term construction financing of projects sometimes sparing the client that expensive and time consuming component if we feel it is warranted. We have built and leased buildings and even equipment to our customers both short and long term. That led to our current fleet of just shy of 1,000,000 square feet of industrial and commercial facilities that we own and rent. We have cumulatively built

over 15,000,000 and leased over 4,000,000 square feet of space through the years. Having these leasable facilities, time and time again has allowed us to help customers in need such as a vacant building we loaned to Stanley Furniture at no cost after their devastating fire which we helped them recover from. That rebuild was one of many disaster recovery projects Frith Construction led to help our local and regional friends when they were in trouble sometimes whether we rebuilt what they lost or not. Jay Frith organized and led a lot of large demolition/ revitalization projects all over town, three of which led to the creation of the sites that New College, The Virginia Natural History Museum and Academy Place sit today.

Our "can do attitude" has continually propelled us foreword to complete job after job on time and within budget.

#### What excites you most about your career?

There have been a couple of nuances in my career that stand out making it quite interesting. One is that every day is different, and the other is that I find a great deal of satisfaction working with my family here for so long.

The type of construction that we participate in has many facets and moves fast. We strive to work with a team of competent staff, sub-trades, design professionals, suppliers, and field employees to fulfill a client's needs on a specific schedule rain or shine. This is tough but we have successfully done this for a long time. Construction does not have a standard playbook like many other professions because it is on the fly. Every job is different having unique constraints with few carrying over to the next job. That's what makes each day so interesting, and at times frustrating but worth it!

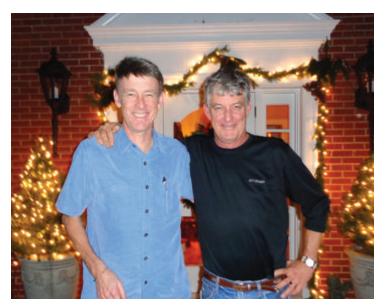
Frith Construction has been a family business from the beginning with as many as five immediate and/or extended family members working here at the same time from time to time. Our family communication is quite direct and not sugar-coated which is a good thing as we always pull together towards our goals because we all understand them. We learned the trade that way and continue to train the next generation with this attention as well as with no free rides.

Those are two of the many reasons why I have enjoyed my career at Frith Construction.

# What are the biggest challenges your industry has faced in the last few years and how has Frith Construction Company adapted?

A Labor is clearly the greatest challenge that our industry faces both today and over the last two decades.

Simply put, construction and subcontractor companies possess and find fewer and fewer competent craftsmen than in the past. Many people left the industry during the Great Recession, little middle and high school trades training is



available, many competent workers have retired, poor long term national immigration policies continue to limit our supply of properly registered immigrants, and Americans in general have mostly gravitated away from physical labor. All of this has left our industry in a mess with quality and competency declining. This decline has occurred while wages have significantly increased making construction quite rewarding financially with no hyper expensive educational costs expended.

We have addressed tight labor by always promoting and hiring that special person when he or she comes along. We use word of mouth, signage, digital media and pay well with industry leading benefits to maintain and attract employees. We offer incentives to our staff to "bird dog" potential job candidates. Subcontractors sometimes are great providers of leads too. Our application is on our <a href="https://www.frithconstruction.com">www.frithconstruction.com</a> website. We work with the community college when they open vocational construction classes and have educated several of our own. In fact, our company is currently the prime contractor at a neighboring county high school project where we are building and renovating a significant vocational wing addition that will include construction trades training.

# What are some of your biggest accomplishments in your career?

A My life's work has been to successfully participate in the direction and operation of Frith Construction for the last 40 years.

When my brother and I began our work here, there were quite a few competitors similar to us, but over time, nearly everyone of them are gone. There are no other local general contractors that do all of what we do or has the capacity to do what we do here today, period. We have managed our business conservatively and have employed thousands of employees over the years with all of them contributing to the success of our team enterprise and of course their well being. We appreciate them all. Customers have always come first and I cannot think of a disgruntled customer we have ever had. In fact, we will not participate in any project that we think doesn't solve a client's need or is not within our wheelhouse of competency.

Finally, our long term conservative approach continues to allow our family to contribute to good civic work philanthropically as we have always shared with our community. That is just what we do.

# What advice would you give to someone wanting to become a contractor?

The advice I give anyone who is considering construction as a profession is "why not"? If you think you would like working in a variety of safe environments, moving around, using your body as much as your mind,

feeling fit, problem solving, following directions, and like to create ... this may be the career for you. To that end, we have always encouraged young people to spend a summer with us either in the field, the shop, or our office. Doing so teaches life and craft skills that will always be with you since the trade is so portable. Construction is a "good living" that builds experience so you can be self-sufficient repairing and renovating your own home saving resources. It can also open the door to successful real estate rental property investing to build up a lifelong nest egg. Construction is among the oldest, most established worldwide occupation because it has never gone out of style or will ever be obsolete.

So, in my opinion there is no downside of at least trying construction for a summer when you are young or even to try it as a career change.

# What characteristics do you believe a leader should possess?

A There are many characteristics that a strong leader should possess.

Here are several that resonate with me. A big one is to surround oneself with coworkers who are very smart and have impeccable character. Another is to convey to every employee that their opinions for more productive approaches matter. We listen and manage better with feedback from everyone. Still another is that we empower co-workers to perform a function and then get out of their way to let them run with it, not hover, or constantly micro manage. Ronald Reagan had a plaque on his desk that said "Trust but Verify". Dr. E. Bruce Heilman, deceased friend, mentor, and Chancellor of my alma mater shared with me the importance of thanking others for the work they do and contributions they made.

You cannot thank people and customers enough. These are just a few of the very important traits of a good leader.

# What makes you proud to call Martinsville and Henry County Home?

A I have a great deal of pride calling Martinsville and Henry County home. The extended Frith family has had a front row seat building, maintaining, sustaining and promoting this area for 75 years. It is in our DNA but understand we are only one spoke in the wheel of entrepreneurial progress that continues today.

The quantity of industrial development per capita here has been a freak of nature. It started about 120+ years ago being the plug tobacco manufacturing capital of the world. The lumber business was also huge incubating and supplying many regional modular housing manufacturing companies that sprang up. Bassett Furniture started and still co-leads the mass produced southern furniture

business here to this day. It promoted and invested in many other regional major furniture and textile manufacturers starting with cotton. Marshall Field Company created the entire mill town of Fieldale manufacturing luxurious towels sold coast to coast. We had so many athletic apparel factories headquartered here that we were known as the Sweatshirt Capital of the World. DuPont arrived and manufactured a revolutionary new product: ladies nylon stockings. Martin Processing Corporation (now Eastman) invented and grew the revolutionary window tint industry to evolve into one of our largest employers. Of course, Frith Construction and many other industries and businesses sprang up like flowers to support all of those. Easy economical access to raw materials, abundant labor, capital, moxie, and extraordinary ingenuity combined to make Martinsville and Henry County special.

Today, 120 years of manufacturing momentum and entrepreneurial spirit gave us our "Can Do Attitude". Our industrial base is strong, very diverse, and growing. Fully funded economic development efforts continue to bear fruit. Our quality of life is better than ever with plenty to do from music (Rooster Walk), trails, cycling, running, theater, museums, NASCAR (Martinsville Speedway), boating and fishing (Philpott Lake), and team sports and recreation (Smith River Sports Complex) just to name a few. UPTown revitalization efforts are underway led by capable municipal management, blue ribbon quality consultants, and passionate volunteers. Advanced planning to redevelop several mothballed schools and a five floor bank into needed market rate top quality apartments is underway to fill housing shortages since our housing stock is nearly sold out for the first time ever. Our school system is top notch with every location accredited yielding a capable future work force. Our municipal government is capable, professional, and cooperative. Volunteerism, philanthropic generosity along with our ever important Chamber of Commerce continue what started 120 years ago. This is a region that truly is "Without Limits" and Frith Construction Company is proud to be a part of it.



Martinsville.com

# **Growth and Expansion**

### Flourishing During the Pandemic

ompanies throughout Martinsville-Henry County are flourishing in the face of COVID-19, a worldwide pandemic that's left many businesses and industries grappling with low production, sales, and layoffs. Applied Felts Inc., Drake Extrusion Inc., and Serenity Cabinets & Millwork are three among many companies that have defied current trends and are experiencing growth and expansion throughout the past year. Growth is measured by many tools including revenue, sales, company value, profits, new or expanded locations, new technology, number of employees, and number of customers.

As the world's leading felt liner manufacturer, Applied Felts Inc. has globally provided materials to reline over 850 million linear feet of pipe using the cured-inplace pipeline (CIPP) rehabilitation process. Offering complete end-to-end custom manufacturing capabilities and products, Applied Felts has more than four decades of expertise in the CIPP industry and currently manufactures lining materials in Martinsville, Virginia, the United Kingdom, and India.

The CIPP process involves pulling or inverting a resin-saturated tube made of polyester into a damaged

pipe. This typically is done from either a manhole or small excavation. Engineers use hot water, UV light or steam to cure the resin and form a tight-fitting, joint-less and corrosion-resistant replacement pipe. From the selection of the finest fibers, coatings and fiberglass reinforcements to the finished product, every Applied Felts liner is custom designed to meet exact specifications in order to ensure seamless integration into the customer's specific CIPP process. Applied Felts works with CIPP installers around the world, so they understand the unique project requirements and cultural, geographic, and installation challenges faced by their customer base. Applied Felt's technical support team works with customers in



Applied Felts, Inc.

the lab, throughout the manufacturing process, and on the job site to ensure every Applied Felts CIPP product stands the test of time.

FerraTex Solutions, LLC, a provider of cured-in-placepipe, and a subsidiary of Applied Felts, has moved into the Bowles Industrial Park. When the expansion is complete FerraTex will have invested approximately \$1.95 million to renovate and expand the former Compton Wood Products facility. This expansion will add 15 jobs to the existing 150 employees at Applied Felts, Inc. The two facilities will be adjacent allowing great support in the increasing demand for CIPP.



Drake Extrusion, Inc.

To learn more, visit www.appliedfelts.com or www. ferratex.com.

Drake Extrusion, Inc., a subsidiary of Sweden-based Duroc AB, houses the only North American manufacturing facility in Henry County. A manufacturer of colored filament yarn and staple fiber, Drake is the world's leading producer of colored polypropylene fiber. With research and development on two continents, they are on the cutting edge of polypropylene technology. Drake Extrusion is the only company in North America that supplies a complete range of colors for the North American automotive industry. They are also Duroc AB's only facility in the United States.

The Martinsville facility works daily with polymer suppliers to improve existing products and meet the challenges of new end users. Combined with their excellent customer service, close customer relationships, and cost-effective and quality solutions, they remain unrivaled in the industry. Drake Extrusion offers its customers personalized service with the flexibility of a custom supplier, backed by resources from its parent company.

Drake Extrusion employs more than 187 workers in Henry County, where the company has been operating since 1995. They've expanded the original facility three times, growing its initial workforce from 45 to 220. According to CEO John Parkinson, that number is expected to exceed 250 by the end of 2021 with more good news coming in 2022.

"Drake is committed to invest and grow in Martinsville-Henry County, creating a long-term sustainable business and jobs for this community," Parkinson added.

A \$7 million investment and an additional manufacturing facility in a vacant 130,000-square-foot building in the Martinsville Industrial Park in Ridgeway has recently opened to accommodate its growing business in the polypropylene fibers market. After moving into the new facility, Parkinson said they will have added 45 jobs to create the most modern Air Jet texturing facility in the United States.

For more insight on Drake Extrusion, Inc., visit www.drakeextrusion.com.

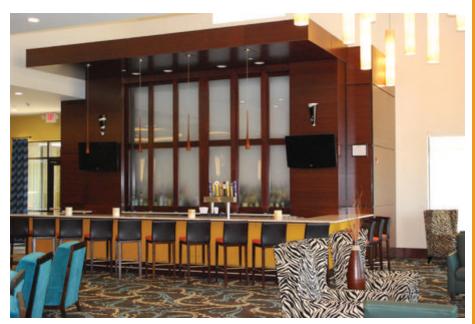
Rockwood Specialties LLC d/b/a Serenity Cabinets & Millworks is a local manufacturing company creating architectural and commercial cabinets. Founded by Tiffany and Brad Smart in 2011, Serenity is a certified womanowned small business with the Virginia Department of Small Business and Supplier Diversity. Service, Integrity, and Quality are the three principles upon which Serenity has built its strong reputation. Serenity is a quality supplier of custom cabinetry and specialty millwork to the hospitality industry and beyond. They service their clients with uncompromising standards; excellent turnaround times, superior craftsmanship, and competitive pricing.

Located on seven acres in the Bassett area of Henry County, their manufacturing and finishing facility consists of approximately 60,000 square feet containing state-of-the-art technology and equipment. The team at Serenity have a combined 50 years of experience. This experience ensures high-quality, old-world craftsmanship from start to finish, timely delivery, and seamless coordination with other trades.

One-stop millwork and cabinetry manufacturing, finishing, and installation of hospitality guest rooms to full custom pieces for public spaces give Serenity an edge in the market. Custom finishing and turn-key products to the furniture and store fixture industries are also available. The Serenity team assists with project management, installation, general contractors, architects, and other client needs every step of the way!

To keep its edge in the market, Serenity is currently modernizing its production facility by implementing a production scheduling system (Production Coach) and adding a cutting optimization system (Cut Rite).

"The addition of this software to our systems will allow us to increase production by at least 40 percent, add two employees, improve our yields, and positively impact the quality of our product/service," said Tiffany Smart, owner and managing member of Rockwood Specialties, LLC.



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# Vision of Growth

# Blue Ridge Regional Airport

lue Ridge Regional Airport offers visitors a special first look into the Martinsville-Henry County community, ensuring the best possible start to their trip, whether it's for business or pleasure.

The airport was not immune to navigating the COVID-19 pandemic and its effects, and Manager Jason Davis said it's no different from what the community experienced at large: "We're rolling with the punches and working through it. You make the very best out of the hand you're dealt."

Davis said airport activity was down just like many other enterprises throughout the community. However, that didn't stop their important work, he said.

"You try to protect yourself and your staff, and we put things in place to do so," Davis said. "This situation is not good for anyone because you still need to be open for business, but you do it in a responsible way. Sometimes you may think you're on an island by yourself, but we're not alone. We'll get through this together." Wet weather and COVID-19 restrictions slowed construction down slightly, but the road and apron projects at the airport are still on target.

"The road is starting to take shape with all drainage nearly in place and you can actually see where the roadbed will be," he said. "The road is set to be completed by late summer of 2021."

While the road may not be the most exciting project, Davis said it's a necessary step to the grand prize -- the air side, which will boast a 6,000-ft runway at completion.

"Working with a small apron is not easy when you're busy," Davis said. He described days at the airport that are spent constantly moving aircraft to make room and maneuver, which is cause for concern when it comes to capacity and safety.

"With this new apron, we will be much more efficient," he said. "You're not exposing yourself to moving a business jet and potentially damaging it. Business will be conducted much more fluidly with a functional ramp system that will increase our capacity about sixfold. That will be fantastic on busy race weekends and with Primland traffic."

An environmental assessment is the process of finishing up, which was completed with help from \$863,000 in funding from The Harvest Foundation, announced last year.

"We're wrapping up design for the runway extension in early spring, so once we have those building blocks in place, we can get in line for funding for the extension construction itself. That's when the doors open up and we can truly say to visitors far and wide, 'Welcome to Martinsville-Henry County. We're ready for you.' That's the grand prize."







# Open and Ready for Business

## Commonwealth Crossing

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ommonwealth Crossing, a 720-acre premier industrial park located on the Virginia/
North Carolina border by U.S Highway 220
South, is soon to be one of only a handful of industrial sites in the southeast to offer full utilities and pad-ready locations for prospective tenants. This and other assets, including a ready workforce and state-of-the-art training facility on-site, ensures that Martinsville-Henry County remains competitive in a worldwide market when it comes to recruiting new companies.

Most recently, Commonwealth Crossing was the recipient of a \$1.5 million grant award from the Appalachian Regional Commission (ARC) to construct a natural gas pipeline to the site. Other partners for this project include The Harvest Foundation and Southwest Virginia Gas Company.

"We've had some success, but we're being told almost daily by consultants, who are driving the major relocations on a global basis now, that unless you have all utilities on-site, you won't be a top-tier park," said Mark Heath, president and CEO of the Martinsville-Henry County Economic Development Corporation. "This is a project that's been in the works for more than 12 years now. We are so close to getting it completed, and we can't thank ARC enough for what they've allowed us to do at Commonwealth Crossing to get this park ready and available for our clients."

The park has undergone substantial improvements over the past few years to achieve this level of infrastructure. Partnering with Appalachian Power Company, approximately five-miles of transmission line was built from an existing line in Fieldale to the Virginia/North Carolina border. This project took about 18 months to complete and provided clean and reliable power to the tenants at Commonwealth Crossing.

Press Glass Inc., the first industrial tenant at Commonwealth Crossing, kicked off production in early 2020 at its 280,000-square-foot facility. The first





insulated glass was produced in April of 2020. The Poland-based company is the largest independent flat-glass processing operation in Europe. It was founded in 1991 and now has 14 facilities in Europe and the United States.

"We've taken the attitude that we don't win in a fair fight in economic development and we want to have an unfair advantage," Heath said. "That's why we've invested \$80 million in this park. We're in the position where tenants can come and start building their facilities in a very short timeframe. That's really been our goal. We want to be unique and stand out."

Commonwealth Crossing has two pad-ready sites available for immediate development. Find out more about this premier industrial park at commonwealthcrossing.com.

## **Biz Briefs**



#### Finding the Right Workers for You AmeriStaff, Inc

Whether you need a manufacturing worker, office or business professional or licensed medical professional, AmeriStaff can find you a qualified candidate. AmeriStaff is dedicated to developing solutions that form strong relationships based on trust, mutual respect and sound business practices. They have been doing this successfully since 1985 with trained professionals whose mission is to find the right candidate for each customer. No order is too small or too large. One or one thousand, AmeriStaff can find the right workers for you.

Located in Southside Virginia and the Piedmont of North Carolina, AmeriStaff expanded their Martinsville headquarters in 2020, adding 6,800 square feet to accommodate all of your staffing needs. Find your next hire at www.ameristaff.com.



## Top 100 Dealers Angler's Choice Marine & RV

For over 25 years, locally owned and operated, Angler's Choice Marine & RV has been offering their customers the latest in all types of boats, ATVs, tackle, branded apparel, RV's and campers, parts and service. Over the years, they have gathered a wealth of professionalism and experience that they have passed on to their customers. At Angler's Choice, they pledge to offer their best efforts to make your experience both beneficial and enjoyable. Owners Nick and Sandi Loganadan, are proud to be recognized by Boating Industry - Top 100 Dealers and one of the "best of the best" in the United States.

In 2018, Angler's Choice Marine & RV expanded from 15,000 to 80,000 square feet and 23 acres. This growth also increased their workforce. The new location offers an expanded accessories store including specialty products and a much larger indoor showroom. For the best of the best, visit www.anglerschoicemarine.com.



## Lovingly Operated Rania's Restaurant, Bar & Grill

Rania's has been locally owned and lovingly operated by Chef Herbert, and his nephew Roberto, since 2001. They have 24 years of experience in the restaurant business, and the diverse menu offerings are a testament of their expertise. Rania's offers Italian, traditional American, Spanish, and French Cuisine selections. All dishes are prepared on site by Rania's chefs, with the finest, fresh ingredients. To compliment your meal, Rania's offers a full bar, with an international selection of liquor, beer, and wine.

In addition to a diverse menu, Rania's offers quiet ambiance of either intimate or family dining, and they can accommodate large or small groups, weddings, and banquets, with fast, friendly, and helpful service. Rania's has the space to host all of your gatherings! To check them out, visit www.raniasrestaurant.com.



## A Pledge Above Dr. LeGrant Back and Neck Pain Center

As a member of ChiroTrust, Dr. Japhet LeGrant, DC has taken the pledge, "To the best of my ability, I agree to provide my patients convenient, affordable, and mainstream Chiropractic care. I will not use unnecessary long-term treatment plans and/or therapies". This pledge, he takes serious. A graduate of Logan College of Chiropractic, Dr. LeGrant has over 18 years of diverse experience in his field of medicine.

To stand by this pledge and to better care for his patients, Dr. LeGrant has recently moved to a new and more efficient office space at 2549 Greensboro Road (across from Nelson Honda). This streamlined office offers a relaxing atmosphere and allows for patients to easily transition from one treatment area to another. To live your best life, visit www.drjaphetlegrantonline.com.

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## Nestled Along the Smith River Cahill's Lily Pad RV Park and Campground

Nestled along the Smith River in Bassett is Martinsville and Henry County's newest campground and RV park, Cahill's Lily Pad. Recognizing the popularity of RVing and camping in the United States, and the shortage of such spaces in our community, Jesse Cahill decided to take a parcel of land he was not using and developed it to fit the needs of RVers and campers alike. To be exact, the Lily Pad has 122 RV spaces and 10 tent sites. Amenities offered are a camp store, café, laundry facility, fire rings, picnic tables with shelter, and more. While visiting the Lily Pad, relaxing is encouraged but, if that is not your style, there is a sand volleyball court, canoe, kayak and fishing access, riverside walking trail, playground, and horseshoes.

Occupying approximately 18 acres, the Lily Pad RV Park and Campground has plans to expand to accommodate 191 RV's and 50 tent sites. To experience the Lily Pad, visit www.cahilllilypad.com.



#### Third Generation Owned and Operated Triangle Electric Corporation

Triangle Electric Corporation is a third generation family owned and operated business providing professional electrical services in Virginia and North Carolina since 1965.

Triangle Electric strives to be recognized and appreciated as a quality provider of safe, efficient, reliable and cost effective contracted electrical services. They focus on meeting and exceeding their customer's expectations.

The definition of resilience is the capacity to recover quickly from difficulties; toughness. Resilience is something that Triangle Electric knows first-hand, having lost owner, Nancy Bradshaw and President, Charles Bradshaw within six months of each other. Now son and grandson, Michael Bradshaw is continuing in their footsteps to carry on the business and exceed their customer's expectations. For more information visit www.triangleelectriccorp.com.



## A Vision of Opportunity The Charles B. Kessee Educational Fund

In 1893 an ambitious young man, Charles B. Keesee, moved to Martinsville from North Carolina. In 1896 he married Olivia Helms Simmons. Having no children of their own, it was their desire to help worthy young men and women obtain an education at Baptist institutions. Mr. Keesee provided in his will for the establishment of an educational fund, and after his death in 1940, the Charles B. Keesee Educational Fund was established in 1941. Mrs. Keesee shared her husband's interest in assisting young people toward greater educational opportunities. At her death in 1944, she left the major part of her estate to the Charles B. Keesee Educational Fund, Inc.

Since its inception, the Fund has assisted thousands of qualified students in paying their educational expenses. In the past 15 years alone, approximately \$38,105,200 in grants have been awarded to students preparing to enter the Baptist ministry or religious work in the Baptist denomination. Included in the aforementioned dollar amount were mini-grants to seminary and divinity schools for funding trips to the Holy Land, field education, software upgrades by the schools, and community outreach. Also, the Kessee Educational Fund has provided approximately \$5,454,000 to Averett University, Bluefield College, Fork Union Military Academy and Hargrave Military Academy for scholarships. For more information, visit www.cbkeesee.com.



#### **Extensive Product Lines**

**West Window Corporation** 

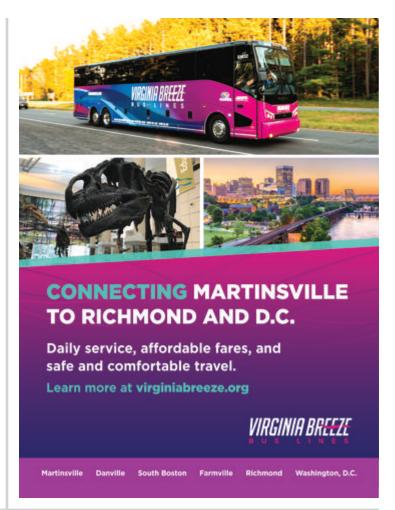
Incorporating the latest fenestration technology to continuously improve and expand their extensive product offerings has made West Window Corporation a pioneer in the window and door industry since 1949.

West Window's key to success has come from their belief that they are a people business that relies on attention to details and unparalleled customer service. They approach customer service with the adage, "If you need us, all you have to do is call. We are here to help. We answer our phones - no automated recordings that funnel you to a messaging system that leaves you with that lost feeling".

To meet their customer's needs better, West Window has grown their warehouse and production space by 35,000 square feet and office space, conference room, and showroom by 12,000 square feet.

To view their product lines visit them at 226 Industrial Park Drive or www.westwindow.com.







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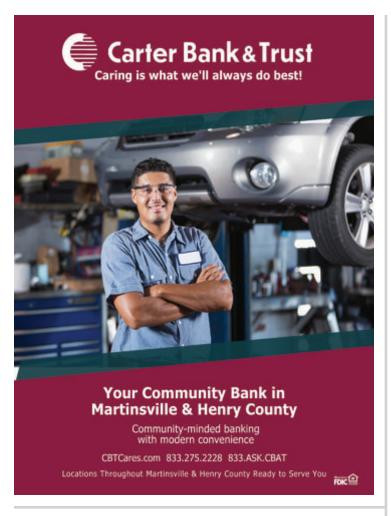
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#### City of Martinsville COVID-19 Response

To assist in addressing the concerns COVID-19 (coronavirus) brought to the country, the federal and state governments enacted the Coronavirus Aid, Relief and Economic Security Act (CARES).

Concerns were vast, starting with serious health problems for our citizens, and pouring down to include economic, educational, and food insecurities. The City of Martinsville received \$2.2 million in CARES funding.

Categories of major expenditures are below:

- \$686,567 to cover payroll & related costs for public health, EMS, & safety employees
- \$508,175 issued to City small businesses through two grant opportunities
- \$388,650 in various public health expenses in public facilities (cleanings,
   PPE, air filtration, touchless restroom facilities, etc.)
- \$269,495 to significantly expand telework capabilities for public employees
- \$210,934 to local agencies (DSS, Grace Network, Salvation Army) to provide utility and other (rent, food, medical, transportation, clothing, etc.) aid to residents/citizens
- \$64,000 for other local needs housing, food assistance, etc.

Additionally, the City applied for and received a \$502,490 grant to expand broadband with emphasis on providing internet services to unserved and under-served City school students, and also received a grant of \$205,039 in utility relief funds to provide payment assistance for utility customers unable to meet paymentobligations due to Covid-related issues.

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## HENRY COUNTY COVID-19 RESPONSE

In addition to the serious health implications for our citizens, COVID-19 (coronavirus) significantly impacted the Henry

County economy and our business community. Many people lost their jobs or worked significantly fewer hours, and that impacted their ability to buy groceries, pay for child care, and keep themselves healthy.

To help address these issues, the federal and state governments worked together with localities to provide Coronavirus Aid, Relief and Economic Security Act (CARES) funds. Henry County received \$8.8 million in CARES Act funding, and the money allowed us to help address these community concerns.

Direct aid from Henry County included:

- \$304,729 to 114 small businesses through our Small Business
   Grant Program.
- 2.\$130,000 in direct aid to our volunteer rescue squads and volunteer fire departments for COVID-related issues.
- 3.\$119,540 to the United Way and the Department of Social Services, to assist residents with child care issues and utility payments.
- 4.\$78,700 to Henry County Schools to assist students with WIFI access.
- 5.\$20,000 to local food pantries.

In addition to these efforts, Henry County used CARES Act money to purchase Personal Protective Equipment (PPE) for EMS and law enforcement personnel; enhance teleworking capabilities for employees; and facility improvements to make entering our facilities safer for our citizens.

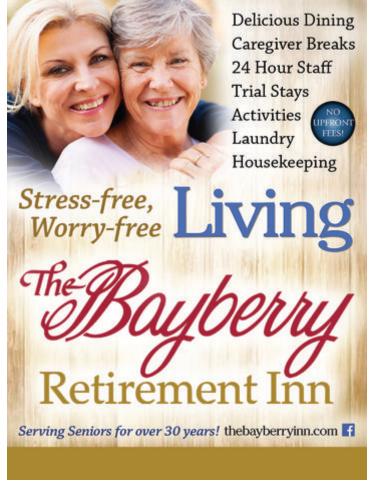
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## **Chamber Membership Directory**



denotes Chamber Champions

#### **ACCOUNTING SERVICES**

Brian J. Jessup. CPA PLC

(276) 694-4999 • Brian Jessup 60 W. Church Street, Martinsville, VA 24112

**Commonwealth Professional Accounting** Services. Inc.

(276) 634-5600 · Harry Rhett 15 Cleveland Ave Ste 8, Martinsville, VA 24112

Frith & Associates, CPAs

(276) 403-4320 · Marsha Frith P. O. Box 1232, Martinsville, VA 24114

Harris, Harvey, Neal & Co., LLP (276) 632-9871 • Kim Skinner 231 É Church St, Martinsville, VA 24112

**Hill Tax Services** 

(276) 694-2285 • Brenda Hill 825 N Memorial Blvd, Martinsville, VA 24112

Mallard & Mallard, CPAs LLC

(276) 632-5754 • Brandon Martin 411 É Church St, Martinsville, VA 24112

Martha S Cooper, CPA (276) 632-7559 • Martha Cooper PO Box 4467, Martinsville, VA 24115

Sells, Hogg & Associates CPAs, PC

(276) 638-3904 • James Sells, CPA 1079-B Spruce St, Martinsville, VA 24112

**Taylor's Tax Service** 

(276) 632-9937 • Creed Taylor 15 Henry St, Martinsville, VA 24112

#### **ADVERTISING, MARKETING &** PR SERVICES

**Angela's Graphx LLC** 

(276) 629-2345 • Angela Poole 396 Beechwood Drive, Bassett, VA 24055

**Brand Builders** 

(276) 336-4470 · Shelia Williams 111 É. Main Street, Martinsville, VA 24112

**Eco-Signs and Graphics** 

(336) 891-1334 • Crystal Lusk 6520 Virginia Ave., Bassett, VA 24055

**Freedom Prints** 

(276) 673-1999 • Caren Sims PO Box 905, Fieldale, VA 24089 **Jarrett Marketing LLC** 

(757) 237-5644 • Michael Jarrett 170 Market Street, Bassett, VA 24055

**Momenta: Your Creative Agency** 

(276) 666-2266 • Beth Deatherage 5 E. Church St., Suite A, Martinsville, VA 24112

**Ridgeway Signs & Trophies** 

(276) 956-3857 • Shirley Page 6617 Greensboro Rd, Ridgeway, VA 24148

Rudy's Girl Media

276-207-8671 3365 Old Liberty Dr., Axton, VA 24054

What's Your Sign?

(276) 632-0576 • Joey Martin 27 E Church St, Martinsville, VA 24112

#### AIRPORTS – TRANSPORTS

• • • • •

AirCare - Wake Forest

(833) 925-3247 525 Áirport Road, Martinsville, VA 24112

**AirLife Virginia** 

(276) 957-1569 • Carlie Smith 525 Airport Rd. Martinsville, VA 24112

**Blue Ridge Regional Airport** 

(276) 957-2291 • Jason Davis 525 Áirport Rd, Martinsville, VA 24112

#### **ANTIQUES & COLLECTIBLES**

**Debra's Antiques & Collectibles, LLC** 

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(276) 957-3177 • Deborah Buchanan 265 Station Rd, Martinsville, VA 24112

#### **ARCHITECTURE**

Dewberry

(434) 797-4497 • Darren Conner 551 Piney Forest Rd, Danville, VA 24540

#### **AUCTIONEER**

**Counts Realty & Auction Company, Inc** (434) 525-2991 • William Bryant

828 Main St 15th Floor, Lynchburg, VA 24504

**Williams Auction Co., LLC** 

(276) 340-6441 • Charles Williams 110 Station Dr. Martinsville, VA 24112

#### **AUTOMOTIVE**

**ATM Motors** 

(276) 656-2063 • Tonja Martin 800 Memorial Blvd N. Martinsville, VA 24112

**Cunningham Enterprise LLC** 

(276) 629-1142 • Jamie Clark 2020 Fairystone Park Hwy, Bassett, VA 24055

**Gregory's Auto Body** 

(276) 956-2200 • Elizabeth Gregory 312 Óld Leaksville Rd, Ridgeway, VÁ 24148

**Gunter Nissan of Martinsville** 

(276) 956-1212 • Morris Garner 4760 Greensboro Rd, Ridgeway, VA 24148

**Gunter Chrysler Dodge Jeep Ram** of Martinsville

(276) 956-1212 • Morris Garner 476Ó Greensboro Rd, Ridgeway, VA 24148

**Kwik Lube Inc** 

(276) 956-5400 • Paul Ford 6518 Greensboro Rd, Ridgeway, VA 24148

(276) 638-3300 • Paul Ford 700 Liberty St. Martinsville, VA 24112

**Nelson Automotive Group** 

(276) 629-2521 • Barry Nelson PO Box 587, Bassett, VA 24055 Chevrolet-Buick-GMC-Cadillac-Ford-Mazada-KIA-Subaru-Toyota-Honda

**Racers Edge Express Car Wash** 

(336) 602-5264 • Mark Edwards 351 W. Commonwealth Blvd, Martinsville, VA 24112

**Rice Automotive** 

(336) 387-6004 · Mary Rice 263Ó Battleground Ave, Greensboro, NC 27408

**SIG Motorsports IIc.** dba Lee's Tire & Wheel

(276) 632-3240 • Mike Sigmon 1780 Virginia Ave, Martinsville, VA 24112

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#### **BANK SERVICES**

**American National Bank & Trust Co** 

(276) 632-1836 • Billy Kirby 900 Liberty St, Martinsville, VA 24112

**BB&T** 

(276) 632-2971 • Thomas Davis 238 É Church Street, Martinsville, VA 24112

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Blue Ridge Bank, N.A.

(276) 638-2718 • Deborá Holt 1 E Market Street, Martinsville, VA 24112



**Carter Bank & Trust** 

(276) 632-2901 • Litz VanDvke 4 Commonwealth Blvd, Martinsville, VA 24112

**Farm Credit and County Mortgages** 

(540) 483-4572 • Shauna Janczuk PO Box 554, Rocky Mount, VA 24151

**Fidelity Bank** 

(276) 666-0528 · Larissa Rash 231 É Church St, Martinsville, VA 24112

#### **HomeTrust Bank**

(276) 632-7172 • Ruthann Hodges 8 Lester St, Martinsville, VA 24112

**Martinsville First Savings Bank** 

(276) 638-8771 • Roger P. Hornsby PO Box 684, Martinsville, VA 24114

**URW Community FCU** 

(434) 793-1278 • Bryan Furr 796 Commonwealth Blvd. Martinsville, VA 24112

**ValleyStar Credit Union** 

(276) 632-1679 • Kevin Laine PO Box 5511, Martinsville, VA 24115

**Wells Fargo** 

(276) 629-5312 • John Patterson PO Box 586, Bassett, VA 24055

**Wood Forest National Bank** 

(276) 632-0522 • Teresa Cahill 976 Commonwealth Blvd, Martinsville, VA 24112

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#### **BEVERAGES**

**Danville Distributing Co** 

(434) 792-9181 • John Hamlin PO Box 11805, Danville, VA 24543

**Lawrence Distributing Co** 

(434) 792-4110 • Linda L. Dalton PO Box 11090, Danville, VA 24543

#### **BOATS & CAMPERS**

**Angler's Choice Inc** 

(276) 632-5600 • Sandi Loganadan 6771 AL Philpott Hwy, Martinsville, VA 24112

#### **BOTANICAL LABORATORY**

**PhytoWerks** 

(276) 403-5557 • Donna Whitlow 22 E Church St Ste 201, Martinsville, VA 24112

#### **BUILDING SUPPLIES**

**Heritage Home Center / Ace Hardware** 

(276) 629-2595 • Dan Cahill 1558 Fairystone Park Hwy, Stanleytown, VA 24168

#### **Lester Building Supplies & Southern States**

(276) 638-8834 • Gene Clark 14 Liberty Street, Martinsville, VA 24112

Lowe's of Martinsville

(276) 656-1665 • Mike Brown 1059 Commonwealth Blvd, Martinsville, VA 24112

**Northwest Ace Hardware** 

(276) 956-2002 • Chris Green 1188 Mica Rd, Ridgeway, VA 24148

**Womack Supply** 

(276) 632-3414 • Josh Wilson 619 W Church St, Martinsville, VA 24112

#### **BUSINESS DEVELOPMENT**

**Better Business Bureau Serving Western Virginia** 

(540) 342-3455 • Kim Wheeler 5115 Bernard Dr Ste 202, Roanoke, VA, 24018

• • • • •

**Blue Ridge Human Resources Association / SHRM Chapter** 

(276) 403-5600 • Leslie Rakes PO Box 1202, Collinsville, VA 24078

(276) 632-6401 • Mike Grogan PO Box 709. Martinsville, VA 24114

#### GENEDGE

(276) 666-8890 • Linda Lancaster 32 Bridge St Ste 200, Martinsville, VA 24112

The Lester Group

(276) 632-2195 • Jay Dickens PO Box 4991, Martinsville, VA 24115

**Longwood Small Business Development** Center

(276) 656-5475 • Michael Scales 26 Fáyette St, Martinsville, VA 24112

M-HC Economic Development Corp

(276) 403-5944 · Mark Heath 191 Fayette St. Martinsville, VA 24112

**Montgomery Hassell Inc.** 

(540) 228-1516 • Timothy Prillaman 280 Ćoncord Circle, Rocky Mount, VA 24151

**Procurement Technical Assistance Center SWCC** 

(276) 964-7533 • Rhonda VanDvke PO Box 1101, Richlands, VA 24641

**Recovery Solutions Group Inc** (276) 403-5083 • Rodney Haynes 22 E Church St Ste 318. Martinsville, VA 24112

(276) 632-6401 • Dick Ephgrave 115 Broad St, Martinsville, VA 24112

**Southern Piedmont Technology Council** 

(434) 766-6771 • Michael Duncan PO Box 49, Danville, VA 24543

#### **West Piedmont Business Development** Center

• • • • •

(276) 638-2523 • Kimberly Keller 22 E Church Street, Martinsville, VA 24112

#### **CABLE COMMUNICATIONS**

#### Comcast

(540) 680-1018 • Eric DeLong 1320 W Main St, Salem, VA 24153

#### **River Street Networks**

(434) 799-8407 • Marnita Harris 165 Deer Run Rd, Danville, VA 24540

#### CALL CENTERS

Faneuil Inc

(276) 670-2510 • Dawn Hundley 300 Franklin St Ste 410, Martinsville, VA 24112

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The Results Companies - Martinsville

(276) 352-4346 • Donna Creech 2000 Virginia Ave, Collinsville, VA 24078

#### **CATERING & EVENT CENTER**

**Debbie's Caterers/Ritz Gourmet** 

(336) 573-3546 • Amy Martin PO Box 926, Stoneville, NC 24048

**Hamlet Kitchen** 

(276) 336-4473 • Virginia Hamlet 1083 Spruce St, Martinsville, VA 24112

**HJDB Event Center** 

(276) 629-1369 • Sharon Mills 3289 Riverside Drive, Bassett, VA 24055

The Heritage Conference & Event Center

• • • •

(276) 629-3442 • Tammy Bowles PO Box 4991, Martinsville, VA 24115

#### CHILDCARE

**Happy Feet Early Learning Center** (276) 403-4183 • Shirley Williams

37 Ellsworth St, Martinsville, VA 24112

**King's Academy** 

(276) 638-3802 • Sandra Hall 790 Irisburg Road, Axton, VA 24054

#### **CHURCHES**

**Agape Bible Christian Fellowship Inc** (276) 634-5522 • Dr. Lee Hagwood PO Box 3208, Martinsville, VA 24115

**Broad Street Christian Church** (276) 632-2609 • Robert Chapman

(276) 632-2609 • Robert Chapman 106 Broad Street, Martinsville, VA 24112

**Fresh Start Ministries, Inc** (276) 732-1047 • Pastor Lewis Waller 337 Patrick Ave. Fieldale, VA 24089

Mt. Zion AME Church (276) 632-1634 • Rev. Anthony Rogers 304 Favette Street, Martinsville, VA 24112

New Day Ministries of VA (276) 201-2921 • Chad Hall 705 Liberty Street, Martinsville, VA 24112

#### **COMMUNITY & HUMAN SERVICES**

• • • •

American Cancer Society (276) 638-8944 • Nancy Keatts

(276) 638-8944 • Nancy Keatts 1079-C Spruce St, Martinsville, VA 24112

**American Red Cross** 

(276) 632-5127 • Ralph Lawson 1081 Spruce St, Martinsville, VA 24112

**Arts at the Rives** 

(276) 732-2859 • Dean Johnston PO Box 472, Martinsville, VA 24114

Boys & Girls Clubs of the Blue Ridge

(276) 656-1171 • Joanie Petty 311 E Church St, Martinsville, VA 24112

Community Alternatives Virginia (ResCare)

(276) 632-1297 • Cynthia Bradford 914 Brookdale St, Martinsville, VA 24112

Community Foundation Serving Western Virginia

(276) 656-6223 • April Haynes PO Box 1124, Martinsville, VA 24114

**Disability Rights and Resource Center** (276) 656-5476 • Linda Albrecht

645 Patriot Dr, Martinsville, VA 24112

**Epic Health Partners LLC** 

(276) 336-8032 • Tina Tatum 20 Ellsworth Street, Martinsville, VA 24112

Focus on Youth / CASA

(276) 403-5058 • Ricky Walker 22 E Church St Ste 324, Martinsville, VA 24112

**Goodwill Industries of the Valley** 

(276) 734-1680 • Crystal Hairston 1089 Spruce Street, Martinsville, VA 24112 **Grace Network of MHC** 

(276) 638-8500 • Tracy L. Hinchcliff PO Box 3902, Martinsville, VA 24115

**Infinity Acres Ranch** 

(276) 358-2378 • Laura Steere 136 Joppa Rd, Ridgeway, VA 24148

**Light Christian Counseling Services, LLC** 

(276) 340-1139 • Kristina Adams PO Box 307, Collinsville, VA 24078

**Move To Martinsville** 

(276) 632-6401 • Dean Johnston 115 Broad Street, Martinsville, VA 24112

**New Heights Community Support** 

(276) 403-4282 • Lucas Moyer 29 Jones Street, Martinsville, VA 24112

**Olive Tree Counseling LLC** 

(276) 632-8029 • Marie Paddock 22 E. Church Street, Martinsville, VA 24112

**Piedmont Community Services** 

(276) 632-7128 • Greg Preston 24 Clay St. Martinsville. VA 24112

**Ronald McDonald House Charities of SWVA** 

(540) 857-0770 • Anna Semonco 2224 Jefferson St SE, Roanoke, VA 24014

**Salvation Army** 

(276) 638-7259 • Bradly and Ashley Mumford PO Box 551, Martinsville, VA 24114

**Sandra's Helping Hands** 

(276) 790-7015 • Sandra Finney 1302 Oakgrove Avenue, Martinsville, VA 24112

**Southern Area Agency on Aging** 

(276) 632-6442 • Teresa Carter Fontaine 204 Cleveland Ave, Martinsville, VA 24112

**Southside Survivor Response Center** 

(276) 632-8701 • Shawan Barr PO Drawer 352, Martinsville, VA 24114

STEP Inc

(540) 483-5142 • Kris Landrum 200 Dent St, Rocky Mount, VA 24151

**The Harvest Foundation** 

(276) 632-3329 • Kate Keller PO Box 5183, Martinsville, VA 24115

**United Way of Henry County & Martinsville** 

(276) 403-5361 • Phillip Wenkstern PO Box 951, Martinsville, VA 24114

#### **COMPUTER SERVICES**

**Chatmoss Web Systems** 

(276) 632-3845 • John Franck 315 Plantation Rd, Martinsville, VA 24112 Flying Pig Games LLC

(276) 638-2523 • Mark Walker 22 E Church Street Ste 323 & 206, Martinsville, VA 24112

**Martinsville Electronics** 

(276) 632-8786 • Jermaine Shelton 1104 Chatham Heights Rd, Martinsville, VA 24112

**Mid-Atlantic Data & Communications** 

(540) 484-5593 • Brian Hamilton 80 Sontag Rd, Rocky Mount, VA 24151

**South Atlantic Data and Design** 

(276) 618-2058 • Garland Oakes 948 Flamingo Road, Bassett, VA 24055

TekaByte Inc

(434) 836-3455 • Timothy Saunders 1311 Piney Forest Rd Ste D, Danville, VA 24540

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WMVA + Martinsville Marketing Business Group

(276) 340-8762 • John Messina 20 Walnut Street, Martinsville, VA 24112

#### **CONSULTING/MANAGEMENT**

**Soular Development** 

(334) 805-4260 • Sean Nix 1018 Adams Lane, Moneta, VA 24121

#### **CONTRACTORS**

**Adams Construction Co** 

(434) 791-4480 • E. Scott Thompson 225 Gypsum Rd, Danville, VA 24541

**Adkins Construction Corp** 

(276) 647-7366 • Shirley Craven 40 Cedar Point Dr, Collinsville, VA 24078

**Adkins Home Builders Inc** 

(276) 647-7705 • Jeff Adkins PO Box 395, Collinsville, VA 24078

America Solar Group

(276) 403-5111 • Brian Brown 22 E Church St., Martinsville, VA 24112

**Bath Fitter** 

(540) 387-3060 • Joshua Smith 1358 Roanoke Blvd, Salem, VA 24152

**Blair Construction** 

(434) 656-6243 • Tim Clark PO Box 612, Gretna, VA 24557

Blue Ridge Remodeling, Heating & AC, Inc

(276) 647-5157 • Mike Bryant 3674 Virginia Ave, Collinsville, VA 24078

Bryant's Plumbing & Heating Corp.

(276) 638-2321 • David Bryant PO Box 4151, Martinsville, VA 24115

Martinsville.com 47

**Daniel Builders, LLC** 

(434) 685-7486 • John W. Daniel 257 Saddle Road, Danville, VA 24541

Fox, Burr, Specialized Woodworking

(276) 666-0127 • Burr Fox 373 Óld Liberty Dr, Martinsville, VA 24112

**Frith Construction Co Inc** 

(276) 632-7241 • James Frith Jr. PO Box 5028, Martinsville, VA 24115

Hall's Mechanical Services LLC

(276) 673-3300 • Allen Hall Jr. PO Box 589. Bassett, VA 24055

**Hatcher Window Service** 

(276) 647-1529 • Herbert Hatcher 3513 Sunset Rd. Collinsville, VA 24078

**Hodges Sheet Metal LLC** 

(276) 957-5344 • Frank Hodges 3134 Golf Course Rd, Spencer, VA 24165

**Koger Air Corp** 

(276) 638-8821 • J. A. Koger Jr. 2581 Greensboro Rd, Martinsville, VA 24112

**Lawless Welding LLC** 

(276) 806-8077 • Chris Lawless 3372 River Road, Fieldale, VA 24089

**Leaf Filter North of NC LLC** 

(336) 520-8271 • Karen Douglas 120 Southcenter Ct #500, Morrisville, NC 27560

**Light Electric Co Inc** 

(276) 629-7168 • Thomas E. Light PO Box 717, Stanleytown, VA 24168

**McCraw Trucking Inc.** 

(276) 755-2159 • Ronald McCraw 2108 Brushy Fork Road, Cana, VA 24317

**McKinney Heat & Air Conditioning** 

(276) 627-0046 • Tommy McKinney 265 River Rd, Fieldale, VA 24089

**Nate's Fabrication Company LLC** 

(276) 224-5154 • Nathan West Martin 92 Elf Trail, Bassett, VA 24055

**New South Metals** 

(276) 540-8000 • Matt Kendall 51 Snady River Rd, Axton, VA 24054

**Prillaman & Pace** 

(276) 632-6308 • Philip Prillaman PO Drawer 4667, Martinsville, VA 24115

ReBath of SWVA

(540) 344-6504 • Jeff Saul 1333 Towne Center Square Blvd, Roanoke, VA 24012

**Reed Electrical Solutions** 

(276) 340-7453 • Richard Reed 22 E. Church St., Martinsville, VA 24112 **Reliable Welding and Fabricators Inc** 

(276) 629-2593 • C. D. Stapleton 1850 Fairvstone Park Hwy. Bassett, VA 24055

**Right Now Remediation. Restoration &** Repair

(877) 744-4808 • Wayne Draper PO Box 3867.. Martinsville, VA 24112

**Serenity Cabinets & Millwork** 

(276) 627-8010 • Tiffany & Brad Smart 2303 Rockwood Park Road, Bassett, VA 24055

**Service Roofing & Sheet Metal** 

(276) 638-2493 • Greg Evans PO Box 791, Martinsville, VA 24114

**Shively Electric** 

(276) 638-2600 • Richard Shively PO Box 795, Rocky Mount, VA 24151

**Spitzer Contractors** 

(434) 770-8877 • Kirk Spitzer 3399 Deerhaven Drive, Callands, VA 24530

**Taylor Enterprises** 

(276) 629-1912 • Bobby C. Taylor 205 Cherokee Hills Rd, Bassett, VA 24055

**Technical Machine Service Inc** 

(276) 638-2105 • Jerry Wood 101 Éveningstar Ln, Martinville, VA 24112

**Technical Motor Company** 

(276) 638-2105 • Jerry Wood 101 Éveningstar Ln, Martinsville, VA 24112

**Thermal Technologies Inc** 

(276) 650-3495 • Jamie Ellis PO Box 370, Axton, VA 24054

**Triangle Electric Corp** 

(276) 957-2281 • Michael Bradshaw 560 Bouldin Rd, Ridgeway, VA 24148

**Vipperman AC & Refridgeration** 

(276) 957-2010 • Jason Vipperman 1315 Wagon Trail Rd, Ridgeway, VA 24148

Virginia Blower Co

(276) 647-3804 • Andy Weaver PO Box 215, Collinsville, VA 24078

Wall, C. W., Painting LLC

(276) 632-0242 · C. W. Wall PO Box 4431, Martinsville, VA 24115

Whitlock Plumbing & Heating Inc

(276) 673-1249 • Billy G. Whitlock 524 Wingfield Orchard Rd, Martinsville, VA 24112

#### **CONVENIENCE STORES**

Circle K/ Home of the Krispy **Krunchy Chicken** 

(276) 956-3164 • Rickie Fulcher 6690 Greensboro Rd, Ridgeway, VA 24148

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**Gondals 786 LLC** 

(336) 337-5636 • Usman Gondal 1393 Morehead Avenue, Ridgeway, VA 24148

#### **COSMETICS & BEAUTY**

**Angel Face Beauty Company** 

(276) 286-0434 • Angel Moyer 1031 E Church St. Martinsville, VA 24112

#### **COUNTRY CLUBS - GOLF**

**Chatmoss Country Club** 

(276) 638-2484 • Judy Chaney PO Box 5063, Martinsville, VA 24115

**Forest Park Country Club** 

(276) 632-1711 • Michael Craig PO Box 4106, Martinsville, VA 24115

**Primland** 

(276) 222-3800 · Paula Stevens 4621 Busted Rock Rd, Meadows of Dan, VA 24120

#### **CRANE SERVICE**

**Turner, Guy M. Inc** (276) 638-4660 • Richard Byrd 750 V-C Drive. Martinsville, VA 24112

#### . . . . . **CULTURAL ATTRACTIONS**

**Fayette Area Historical Initiative (FAHI)** 

• • • • •

(276) 732-3496 • Leutisha Galloway 211 Fayette Street, Martinsville, VA 24112

**Piedmont Arts Association** 

(276) 632-3221 • Heidi Pinkston 215 Starling Ave, Martinsville, VA 24112

**Reynolds Homestead** 

(276) 694-7181 • Julie Steele-Walters 463 Homestead Ln, Critz, VA 24082

**Rooster Walk Inc** 

(919) 606-5815 • Johnny Buck PO Box 4662, Martinsville, VA 24115

**Spencer-Penn Centre** 

(276) 957-1179 • Susan Sabin PO Box 506, Spencer, VA 24165

**VA Museum of Natural History** 

(276) 634-4141 • Joe Keiper 21 Starling Ave, Martinsville, VA 24112

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**DENTAL SERVICES** 

**Aesthetic & Family Dental** of Martinsville, Inc.

(276) 638-3265 • George Stermer, DDS 5 Dudley Street, Martinsville, VA 24112



David C. Jones & Dr. Nicole DeShon **Orthodontists** 

(276) 638-8888 • David C. Jones, DDS 25 Cleveland Ave Ste E, Martinsville, VA 24112

**Davis Pediatric Dentistry** 

(276) 790-3457 • John J. Davis- DDS 19 Cleveland Avenue, Martinsville, VA 24112

**Denture Express** 

(276) 632-1565 • Dr. George Stermer 5 Dudley St, Martinsville, VA 24112

**Martinsville Family Dentistry** 

(276) 632-6219 • Cathy Harris 25 Cleveland Ave, Martinsville, VA 24112

**Martinsville Smiles PLLC** 

(276) 632-9266 · Mark Crabtree, DDS 407 Starling Ave, Martinsville, VA 24112

Moore, J. Peyton DDS

(276) 632-3963 • Peyton Moore, DDS 101 Cleveland Ave, Martinsville, VA 24112

**Piedmont Virginia Dental Health Foundation** 

(276) 632-7727 • Ann Huffman 23 Fayette St, Martinsville, VA 24112

**Snyder Orthodontics** 

(276) 632-4144 • Edward P. Snyder, DDS 101 Cleveland Ave Ste 6, Martinsville, VA 24112

#### **DISTRIBUTION**

**American Global Logistics** 

(866) 285-9610 · Jim Briles 300 Franklin St Suite 220, Martinsville, VA 24112

**Barnes & Company** 

(276) 632-3033 • Lewis Barnes PO Box 127, Collinsville, VA 24078

**Boxley Materials** 

(276) 673-6704 • Stacy Barbour 3785 Carver Rd. Martinsville, VA 24112

**Boxley Materials** 

(276) 777-7881 • Delin Kirks 15580 West Lynchburg- Salem Turnpike, Blue Ridge, VA 24064

**EDSO Exporting. LLC** 

(276) 336-4515 · Osama Bensadik 22 E Church St. Martinsville, VA 24112

**Greene Co** 

(276) 638-7101 • Eydie Greene PO Box 711, Martinsville, VA 24114

Radial

(276) 670-1600 • Jeremy Daley 307 Hollie Dr. Martinsville, VA 24112

**Stone Dynamics Inc** 

(276) 638-7755 • Bobby Lankford 1220 Memorial Blvd S, Martinsville, VA 24115 Trent, Charles W. & Co

(276) 638-3526 • Kyle S. Trent PO Box 4203. Martinsville, VA 24115

**VF Outdoor. LLC** 

(276) 656-6011 x6011 • Joan Stogner 500 Nautica Way, Martinsville, VA 24112

**Virginia Logistics** 

(276) 956-2179 • Stanley Bowles 3375 Joseph Martin Hwy, Martinsville, VA 24112

#### **DRIVING INSTRUCTION**

**Commonwealth Driver Improvement** 

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(276) 638-2523 • Vic Ingram 22 E Church St, Martinsville, VA 24112

#### **DRY CLEANERS**

**Martinizing Dry Cleaning** 

(276) 638-2970 • Avery Mills Jr. 745 É Churct St, Martinsville, VA 24112

(276) 632-5305 2100 Rives Rd, Martinsville, VA 24112

(276) 647-3164 2415 Virginia Ave, Collinsville, VA 24078

#### **E-COMMERCE**

CharmCat

Ashleigh Pritchard ashleigh@charmcat.net • Charmcat.net

**Mollies Originals** 

(276) 732-0459 • Sharon Sleeper 18 E Church St, Martinsville, VA 24112

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RaesWear

(276) 252-5606 • Leigh Cockram PO Box 85, Collinsville, VA 24078

#### **EDUCATION**

**Averett University** 

(434) 791-5600 • Dr. Tiffany Franks 420 W Main St, Danville, VA 24541

**Carlisle School** 

(276) 632-7288 • Gracie Agnew PO Box 5388, Martinsville, VA 24115

**Ferrum College** (540) 365-4202 • Dr. David Johns PO Box 1000, Ferrum, VA 24088

**Henry County Public Schools** 

(276) 634-4700 • Sandy Strayer PO Box 8958, Collinsville, VA 24078

#### **Institute for Advanced Learning** and Research

(434) 766-6700 • Mark Gignac 150 Ślayton Ave, Danville, VA 24540

**Keesee, Charles B Education Fund** 

(276) 632-2229 • Sandra Prillaman PO Box 431, Martinsville, VA 24114

**Longwood University** 

(276) 406-5626 • Pam Randall 191 Fayette St, Martinsville, VA 24112

**Martinsville City Public Schools** 

(276) 632-6313 • Dr. Zeb Talley PO Box 5548, Martinsville, VA 24115

**New College Institute** 

(276) 403-5600 • Karen Jackson 191 Fayette St, Martinsville, VA 24112

**Old Dominion University Teletechnet** 

(276) 656-0278 • Wayne Mitchell 645 Patriot Dr, Martinsville, VA 24112

**Patrick Henry Community College** 

(276) 656-0201 • Dr. Angeline Godwin 645 Patriot Dr. Martinsville, VA 24112

**Telamon Corporation** 

(434) 483-3871 • Vashon Canty 2943 Riverside Drive Ste D, Danville, VA 24541

#### **ELECTRONICS**

**Bryant Radio Supply Inc** 

(276) 647-3522 • Joe Bryant 3449 Virginia Ave, Collinsville, VA 24078

**Electric Service & Sales Inc** 

(276) 632-2086 • Pete Simpson 141 Dye Plant Rd, Martinsville, VA 24112

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#### **ENGRAVERS**

**Collinsville Engraving** 

(276) 647-8596 • Angie Brunner 341Ó Virginia Ave, Collinsville, VA 24078

**Martinsville Engraving Co Inc** 

(276) 647-8967 · John Pratt PO Box 777, Collinsville, VA 24078

#### ENTERTAINMENT

**Sport Lanes & Ten Pin** 

(276) 632-6060 • Will Pearson 10 Koehler Rd, Martinsville, VA 24112

Theatre Works Community Players

(276) 403-5345 • Cari Zimmer 44 Franklin St, Martinsville, VA 24112 **Uptown Pinball** 

(276) 632-0443 • Mike Haley 35 E Church Street, Martinsville, VA 24112

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#### ENVIRONMENTAL

**Earth Environmental & Civil Inc** 

(540) 483-5975 • Jeanne Martin 235 Claiborne Ave. Rocky Mount, VA 24151

#### **EVENT CONSULTING**

**Gotcha Covered Linen & Party Rentals** 

(276) 634-8256 • Rebecca Watson 2898 Virgina Avenue, Collinsville, VA 24078

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#### **EXERCISE EQUIPMENT**

**Malujoma Energy** 

(276) 638-3712 · Robert Jordan III PO Box 488, Collinsville, VA 24078

#### • • • • **EXTERMINATORS**

**National Exterminators Inc** 

(276) 632-1800 • Josh Stegall 416 Starling Avenue, Martinsville, VA 24112

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#### **FARMING**

**Heavenly Hill Honey** 

(336) 816-1939 • Michael Tatum PO Box 186, Ararat, VA 24053

**Imagination Lavendar Farm** 

(276) 734-2828 • Carolyn Byrd 3590 Green Hill Drive, Martinsville, VA 24112

#### **FINANCIAL SERVICES**

**Ameriprise Finanical, Smith & Associates** 

(540) 443-9143 • Christine Smith 1901 South Main St Suite 4D, Blacksburg, VA 24060

**Edward Jones Investments** 

(276) 632-6325 • Matthew A. Erikson 1103 Brookdale St Ste C, Martinsville, VA 24112

(276) 632-0825 • Michael Gourley 1866 Virginia Ave, Martinsville, VÁ 24112

(276) 632-6325 • Autumn Morris 1103 Brookdale St Ste C, Martinsville, VA 24112

LPL Financial

(276) 632-7500 • Charles Wimbish 22 E Church St Ste 311, Martinsville, VA 24112

**Mehaffey Financial Services / Bookkeeping Tax Solutions** 

(276) 681-6848 • George Mehaffey PO Box 1201, Fieldale, VA 24089

**Shelia Press - Tax Preparer** 

(276) 732-0061 • Shelia Press 1720 Irisburg Road, Axton, VA 24054

Stifel

(276) 632-7151 • Dean Johnston 201 É Main St, Martinsville, VA 24112

#### **FIRE & SAFETY EQUIPMENT**

**Commercial Fyr-Fyter's** (276) 632-1497 • David Harrison 81 Dye Plant Road, Martinsville, VA 24112

#### **FIRE & WATER RESTORATION** SERVICES

**PuroClean Restoration Services** 

(276) 666-3030 • Frank Taylor PO Box 4487, Martinsville, VA 24115

**Rainbow International Cleaning &** Restoration

(276) 647-2200 • Christopher Roetken PO Box 754, Collinsville, VA 24078

Servpro of Martinsville & Henry Co

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(276) 632-7276 • Danny Winn PO Box 5001, Martinsville, VA 24115

#### **FISHERIES**

**Blue Ridge Aquaculture Inc** 

(276) 632-9440 • Jim Franklin PO Box 1152, Martinsville, VA 24114

#### **FLOORING**

**Carpetland USA of Martinsville** 

(276) 656-2090 • Dan Goren 2370 Greensboro Rd. Martinsville, VA 24112

#### FLORISTS - GIFT SHOPS

**Simply the Best** 

(276) 666-2378 • Deborah Barker 105 Broad St, Martinsville, VA 24112

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#### **FUNERAL SERVICES**

**Bassett Funeral Services** 

(276) 629-1770 • Larry Joines PO Box 207, Bassett, VA 24055

**Collins-McKee-Stone Funeral Services** 

(276) 629-2515 · Lora Osborne PO Box 1337, Bassett, VA 24055

(276) 632-3466 • Edward Stephens 109 Broad St. Martinsville, VA 24112

#### **Norris Funeral Services Inc & Crematory**

(276) 638-2778 • David Norris PO Box 5501. Martinsville, VA 24115

**Wright Funeral Services & Crematory** 

(276) 632-2206 • Tony Wright 1425 Greensboro Rd, Martinsville, VA 24112

#### **GLASS – WINDSHIELDS**

**Martinsville Glass Co** 

(276) 632-2726 • Lee Hussey 408 Memorial Blvd. Martinsville, VA 24112

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#### **GOVERNMENT**

**Armed Forces Recruiting Center** 

(276) 638-8026 • SGT Cray Fields 240 Commonwealth Blvd Suite 601, Martinsville, VA 24112

**Henry County** 

(276) 634-4601 • Tim Hall PO Box 7, Collinsville, VA 24078

**Martinsville City** 

(276) 403-5180 • Leon Towarnicki PO Drawer 1112, Martinsville, VA 24114

Ridgeway, Town of

(276) 956-2328 • Craig O'Der PO Box 525, Ridgeway, VA 24148

**VA Employment Commission** 

(276) 634-3600 • Sharon Barksdale 233 W Commonwealth Blvd, Martinsville, VA 24112

**West Piedmont Workforce Investment Board** 

(276) 656-6190 • Tyler Freeland 300 Franklin St Ste 241, Martinsville, VA 24112

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#### **GROCERS**

**Kroger Co** 

(276) 666-4001 • Donna McManners 240 Commonwealth Blvd. W, Martinsville, VA 24112

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#### **GUNS - GUNSMITHS**

**Town Gun Shop Inc - DBA Town Police Vlaau** 

(276) 647-4161 • Mark Tosh PO Box 417, Collinsville, VA 24078

#### **GYMS – FITNESS CENTERS**

**Family YMCA** 

(276) 632-6427 • Brad Kinkema 3 Starling Ave, Martinsville, VA 24112 **Gym 24 Fitness** 

(276) 638-2170 • Sonny Privette 730 East Church St Suite 6, Martinsville, VA 24112

**Performance 276** 

(276) 632-3276 • Jerelle Carter 714 N Memorial Blvd, Martinsville, VA 24112

**Planet Fitness** 

(276) 403-4348 • Misty Adams 2720 Greensboro Rd, Martinsville, VA 24112

**Rockbottom Athletics** 

(276) 340-2182 • Jomo Lucas 151 Brass Shop Rd, Ridgeway, VA 24148

HEALTHCARE

**Ashbrook Audiology & Hearing Aid Center Inc** 

(276) 666-0401 • Paul Ashbrook 1111 Spruce St, Martinsville, VA 24112

**Back & Neck Pain Center** 

(276) 632-3334 • Jephat LeGrant 2549 Greensboro Rd, Martinsville, VA 24112

**Bassett Physical Therapy** 

(276) 622-3636 • John Williams 935 Fairystone Park Hwy, Stanleytown, VA 24168

**Brookdale Eden** 

(336) 623-1901 • Cherie Melton 314 West Kings Hwy, Eden, NC 27288

**Caring Hearts Counseling** 

(276) 666-6569 • Camisha Campbell 825 N. Memorial Blvd, Martinsville, VA 24112

**Children First Pediatrics of Virginia** 

(276) 638-5437 • Dr. Mary Beth Noonan 314 Fairy St Ste A, Martinville, VA 24112

**Dependable Home Healthcare** 

(276) 656-2273 • James Williams 108 É Main St, Martinsville, VA 24112

Dr. Jon's Urgent Care Center

(276) 638-2273 • Megan Peterson 2871 Greensboro Rd, Martinsville, VA 24112

**Edwards Adult Day Center** 

(276) 666-9400 · Patsy Dillard 431 É Commonwealth Blvd, Martinsville, VA 24112

**Family Preservation Services** 

(276) 632-1113 • Jean Odachowski 445 Commonwealth Blvd E Ste A, Martinsville, VA 24112

**Favero Family Practice dba Martinsville Family Medicine** 

(276) 638-7205 • Pat Favero 2696 Greensboro Rd, Martinville, VA 24112 **Foothills Family Services** 

(276) 336-4512 • Julie Stowe 22 E Church Street, Martinsville, VA 24112

**Friedrichs Family Eye Center** 

(276) 647-3937 • Denise Burke 1975 Virginia Ave, Martinsville, VA 24112

**Gateway Health Alliance** 

(434) 799-3838 · Heather Satterfield 1500 Fulton Heights, Danville, VA 24541

**Groups Recover Together** 

(276) 302-2478 • Angela Vessella 294-C Commonwealth Blvd, Martinsville, VA 24112

**Hamdy Medical Center** 

(276) 634-5003 • Michelle Hamdy 110 Commonwealth Blvd W, Martinsville, VA 24112

**Hussey & Lawson Therapies Inc/DBA** 

**Therapy Direct** (276) 632-5281 • Carole Hussey 301 Lavinder St, Martinsville, VA 24112

**Kindred Hospital- Greensboro** 

(336) 312-0481 • Kathy Smith 2401 S Side Blvd, Greensboro, NC 27406

**Mahoney Family Medicine** 

(276) 666-0500 • Dr. Mark Mahoney 100 College Dr, Martinsville, VA 24112

**Margaret Bowen MD PLLC** 

(276) 296-0030 • Margaret Bowen 255 Riveride Drive, Bassett, VA 24055

**Martinsville Center for Sight** 

(276) 632-7207 • Herbert Pierce - CEO 433 É Commonwealth Blvd, Martinsville, VA 24112

**Martinsville Eyecare Center** 

(276) 656-2021 • Theresa Bechtel, O.D. 1099 Brookdale St. Martinsville, VA 24112

**Martinsville Health and Rehab** 

(276) 632-7146 • Skylar Bates 1607 Spruce St Ext, Martinsville, VA 24112

**Martinsville-Henry County Coalition for Health & Wellness** 

(276) 638-2523 • Brittany Anthony 22 E. Church St Ste 311, Martinsville, VA 24112

**Martinsville Physical Therapy** & Industrial Rehab

(276) 638-4809 • Lauren Methena 812 E Church St. Martinsville, VA 24112

**Martinsville Urgent Care LLC** 

(276) 634-0010 • Dan Baptist 1044 E Church St, Martinsville, VA 24112

**MedExpress Urgent Care** 

(276) 666-5000 • Rhonda Andrews 105 W Commonwealth Blvd, Martinsville, VA 24112



#### Mountain Valley Hospice & Palliative

Care

(276) 403-4764 • Shelia Jones 401 Technology Ln Ste 200, Mount Airy, NC 27030

**National Counseling Group** 

(276) 638-8000 • Joseph Pratt 730 É Church St Ste 24. Martinsville. VA 24112

**Piedmont Access to Health Services** 

(276) 632-2966 • Marsha Mendenhall 287 Commonwealth Blvd, Martinsville, VA 24112

**Piedmont Dermatology** 

(276) 666-8439 • Ned Gross 314 Fairy St, Martinsville, VA 24112

**Piedmont Urology** 

(276) 634-5000 • Drs. Gehrken & Hurt 101 Cleveland Ave C, Martinsville, VA 24112

**Prince Charles Home Health Care Agency** LLC

(276) 647-3233 • Tashunna Bauldwin 2471 Virginia Ave, Collinsville, VA 24078

**PrivaCare** 

(276) 632-3744 · Crystal Hall 226 Starling Ave, Martinsville, VA 24112

Southside Urology & Nephrology

(276) 638-7731 • Dr. Amar Parikh 429 É Commonwealth Blvd, Martinsville, VA 24112

SOVAH Health

(276) 666-7601 • Kelly Fitzgerald PO Box 4788. Martinsville, VA 24115

Spectrum Medical, Inc.

(276) 790-3233 • Cress Gillie 1075 Spruce St, Martinsville, VA 24112

Spero Health

(276) 201-1647 • Desiree Andrews 314 Fairy Street Ext, Suite B, Martinsville, VA 24112

Stanleytown Health Care Center

(276) 629-1772 • Kennedy Flynn PO Box 538, Stanleytown, VA 24168

Stateline Heart & Vascular

(276) 403-4278 • Karen Garrett 312 Fairy St Ext Ste 101, Martinsville, VA 24112

**Team Nurse** 

(276)-632-3744 • Dawn Minkama 226 Starling Avenue, Martinsville, Virginia 24112

The Eye Site

(276) 647-3766 • Danielle Moon 4244 Virginia Ave, Collinsville, VA 24078

**Total HealthCare** 

(276) 647-5133 • Rhonda Clark, DNP, FNP-DC 2202 Daniels Creek Rd, Collinsville, VA 24078

**Trinity Support Services** 

(276) 632-0589 • Teressa Hairston 601 Starling Ave, Martinsville, VA 24112

**Valley Nephrology Associates** 

(276) 638-1983 • Stephanie Young 1 East Market St Ste C1, Martinsville, VA 24112

**Virginia Prosthetics Inc.** 

(276) 634-5690 • Erik Christensen 445 E. Commonwealth Blvd Ste C, Martinsville, VA 24112

WeCare Inc.

(276) 634-0300 • Robin Hairfield-Cook 509 E. Church St, Martinsville, VA 24112

**HOME DÉCOR** 

**Budget Blinds** 

(276) 632-4900 • Teresa Lilly 542 Pell Ave, Rocky Mount, VA 24151

**HUMAN SERVICES** 

**Family Insight PC** 

(276) 732-4383 • Henry Hilton Daniels Jr. 1045 Main St, Ste 2, Danville, VA 24541

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• • • • • **HUMANE SOCIETIES** 

**Martinsville - Henry County SPCA** 

(276) 638-7297 • E.C. Stone 132 Joseph Martin Hwy, Martinsville, VA 24112

**INDIVIDUALS** 

**Chaney, Smith** 

(276) 638-3542 • Smith Chaney PO Box 64, Union Hall, VA 24176

Marshall. Danny

(434) 797-5861 • Delegate Danny Marshall PO Box 439, Danville, VA 24541

**Poindexter. Charles** 

(540) 576-2600 • Delegate Charles Poindexter PO Box 117, Glade Hill, VA 24092

Reeves, Dennis

(276) 340-5339 • Dennis Reeves 106 Courtney Terrace, Martinsville, VA 24112

**INSURANCE** 

**Allstate Insurance -Thomas Insurance Agencies** 

(276) 632-1000 • Stuart Thomas 101 Ćleveland Ave Ste 2, Martinsville, VA 24112

**Bankers Life** 

(276) 732-0888 • Holden Watkins Ridgeway, VA 24148

**Burton & Co.** 

(276) 632-2161 • Robby Burton 231 É Church St. Martinsville, VA 24112

**Dillon Insurance Agency Inc** (276) 629-5304 • D. L. "Len" Dillon Jr PO Box 549, Bassett, VA 24055

Fieldale Insurance Agency

(276) 673-6701 • Phillip Davis PO Box 158. Fieldale, VA 24089

**Judkins Insurance Agency** 

(276) 956-5556 • Jay Judkins PO Box 339, Ridgeway, VA 24148

**Kelly Witt State Farm Insurance** 

(276) 956-1200 • Kelly Witt 6494 Greensboro Rd, Ridgeway, VA 24148

**Liberty Mutual Insurance** 

(540) 494-6939 • (540) 494-6943 John Naff and Chad Baldwin 2965 Colonnade Dr #305, Roanoke, VA 24018

**Lockman & Associates Inc** 

(276) 632-7568 • Jim Lockman 133 É Market St, Martinsville, VA 24112

**McGriff Insurance Services** 

(276) 666-3622 • Wanda Rowe PO Box 1600, Roanoke, VA 24007

**McMillan, Jim Insurance** 

(276) 647-1465 • James McMillan Jr. PO Box 306. Collinsville, VA 24078

Pigg, Philip C. Insurance Agent

(276) 957-1591 • Philip C. Pigg PO Box 29, Spencer, VA 24165

**Setliff Insurance Agents Inc.** 

(276) 647-5883 • Paul W. Setliff PO Box 98. Collinsville, VA 24078

**State Farm Insurance** 

(276) 656-1990 • Chris Starnes 2842 Virginia Ave, Collinsville, VA 24078

**Woodmen Life** 

(276) 790-3853 • Scott Koebel PO Box 1031, Martinsville, VA 24114

**JANITORIAL SERVICES** 

**American Services** 

(276) 629-1470 • Creed Guillians 5145 Kings Mountian Rd, Collinsville, VA 24078

**B & C Cleaning** 

(276) 340-9352 • Billy Pinnix 61 Woodshire Rd. Collinsville, VA 24078

**Quality Cleaning** 

(276) 806-3397 • Keevie Hairston 1025 Laurel Park Ave, Martinsville, VA 24112

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**Sarver Cleaning Services** 

(276) 647-7667 • Richard Sarver 364 Ferndale Dr. Collinsville, VA 24078

LANDSCAPE

**Prillaman Landscape Dimensions Inc** 

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(276) 956-2113 · C. D. Prillaman PO Box 166, Ridgeway, VA 24148

**Skyline Tree Service** 

(276) 638-1742 292 Rosewood Avenue, Martinsville, VA 24112

**LEGAL SERVICES** 

**Armstrong & Armstrong Attorneys at Law** 

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(276) 632-7022 • Ward Armstrong PO Box 1431, Martinsville, VA 24114

Charles M. Aaron Attorney at Law

(276) 638-3866 • Charles M. Aaron 900 S Memorial Blvd, Martinsville, VA 24112

**Daniel, Medley & Kirby** (276) 666-1585 • Martha White Medley 106 É Main St Second Floor, Martinsville, VA 24112

Gardner, Barrow, & Sharpe

(276) 638-2455 • Phil Gardner 231 E Church St, Martinsville, VA 24112

Jacob Law Firm

(276) 403-4252 • Janine Jacob PO Box 884, Martinsville, VA 24114

**Kimble Reynolds & Associates** 

(276) 632-3588 • Kimble Revnolds 401 Starling Ave, Martinsville, VA 24112

Revnolds. Roscoe Attornev-at-Law

(276) 638-2315 • Roscoe Reynolds PO Box 1432. Martinsville, VA 24114

The Estate and Elder Law Center of Southside VA PLLC

(276) 629-5381 • Robert Haley PO Box 864, Bassett, VA 24055

The Law Office of Heath L. Sabin

(276) 632-1980 • Heath Sabin PO Box 1144, Martinsville, VA 24114

Young, Haskins, Mann, Gregory, McGarry & Wall PC

(276) 638-2367 • James Haskins PO Box 72, Martinsville, VA 24114

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Discover MHC

LIBRARIES

**Blue Ridge Regional Library** 

(276) 632-7125 x224 • Rick Ward PO Box 5264, Martinsville, VA 24115

**LODGING** 

**Comfort Inn** 

(276) 666-6835 • Scott Berry 1895 Virginia Ave, Martinsville, VA 24112

**Daly Seven** 

(434) 770-1370• Lindsey Sigmon 301 Woodside Drive, Danville VA 24540

**Dutch Inn - Quality Inn** 

(276) 647-3721 • Amanda Reeves 2360 Virginia Ave, Collinsville, VA 24078

**Hampton Inn** 

(276) 647-4700 • Tondra Allen 50 Hampton Dr, Martinsville, VA 24112

**One Starling** 

(276) 732-2784 • Cindy Edgerton PO Box 126, Fieldale, VA 24089

**Stuart Hill B&B** 

(276) 734-4287 • Ed Cade 228 Spencer Preston Road, Martinsville, VA 24112

#### **LOGGING SUPPLIES**

**Bowling Logging, Inc.** 

(276) 957-3953 • Mark Bowling 350 Bowling Lane, Ridgeway, VA 24148

**Craddock Logging Supply & Repair LLC** 

(276) 956-2943 • Wesley Craddock PO Box 651, Ridgeway, VA 24148

**MANUFACTURERS** 

Absolute Machine Enterprises

(276) 956-1171 • Charles Harris 212 Pulaski Road, Ridgeway, VA 24148

**ActivWall Systems, LLC** 

(276) 634-0085 • Amanda Russell PO Box 3653, Martinsville, VA 24115

**Applied Felts Inc** 

(276) 656-1904 • William M. Sanders 450 College Dr, Martinsville, VA 24112

**Arconic** 

(276) 634-2204 • Linda Plaster 101 RTI Way, Martinsville, VA 24112

**Atlas Molded Products** 

(276) 638-3592 • Darlene Marshall 445 Industrial Park Dr, Ridgeway, VA 24148

**Bassett Furniture Industries** 

(276) 629-6393 • Eddie White PO Box 626, Bassett, VA 24055

**Blue Ridge Packaging Corp** 

(276) 638-1413 • Judy Dashoff PO Box 4027, Martinsville, VA 24115

**Drake Extrusion Inc** 

(276) 632-0159 • John Parkinson 790 Industrial Park Dr, Ridgeway, VA 24148

눚 Eastman

(276) 627-3244 • Yolanda Shively PO Box 5068. Martinsville, VA 24115

**EMI Imaging** 

(276) 694-4660 • Adam Wright 636 Commerce St, Stuart, VA 24171

**GS Industries of Bassett Ltd** 

(276) 629-5317 • Donna Rorrer 85 Rosemont Rd, Bassett, VA 24055

**Hooker Furniture Corp** 

(276) 632-0459 • Anne Jacobson-Smith PO Box 4708, Martinsville, VA 24115

**Laminate Technologies** 

(276) 632-0880 • Sean Holman 775 Industrial Park Dr, Ridgeway, VA 24148

**Martinsville Machine Works** 

(276) 632-6491 • Danny Critz PO Box 3847, Martinsville, VA 24115

**Mehler Engineered Products** 

(276) 638-6166 • Kathy Wilson 175 Mehler Ln, Martinsville, VA 24112

**Monogram Meat Snacks** 

(276) 656-3500 • Nancy Kennett 200 Knauss Dr, Martinsville, VA 24112

**MULTI-Wall Packaging Corp** 

(276) 666-2222 • Charlie Lawless PO Box 4631, Martinsville, VA 24115

**Nationwide Custom Homes** 

(276) 632-7100 • Mark Day 1100 Rives Rd, Martinsville, VA 24112

**Nilit America Inc** 

(276) 638-2434 • John Overbeck PO Box 4866, Martinsville, VA 24115

**Packaging Products Inc** 

(276) 629-3481 • Donald C. Boaz 200 Little Creek Dr, Bassett, VA 24055

**RonBuilt Corp The** 

(276) 638-2090 • R. A. "Skip" Ressell Jr PO Box 1081, Martinsville, VA 24114

**Shenandoah Furniture** 

(276) 632-0502 • Tiffany Black 225 Beaver Creek Dr, Martinsville, VA 24112

**Sleep Safe Beds** 

(276) 627-0088 • Al Flora 3629 Reed Creek Dr. Basett, VA 24055

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**Smart Machine Technologies** 

(276) 632-9853 • Steve Ogilbee PO Box 4828. Martinsville. VA 24112

**Solid Stone Fabrics** 

(276) 634-0115 • David Stone 405 Walker Rd, Martinsville, VA 24112

**Southeastern Wood Products Inc** 

(276) 632-9025 • James Grogan 1801 Rivermont Heights, Martinsville, VA 24112

**Southprint Inc** 

(276) 666-3000 • Butch Hamlet 545 Hollie Dr. Martinsville. VA 24112

**Springs Basic Bedding** 

(276) 670-3440 • Kevin Horrell 460 Beaver Creek Dr. Martinsville, VA 24112

**Starsprings USA Inc** 

(276) 403-4500 • Jason Farmer 250 Fontaine Drive, Ridgeway, VA 24148

**Virginia Mirror Co Inc** 

(276) 632-9816 • John Korff PO Box 5431. Martinsville. VA 24115

**West Window Corp** 

(276) 638-2394 • Don Hodges PO Drawer 3071, Martinsville, VA 24115

**MEDIA** 

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BTW 21

(276) 647-9289 • Chad Hall 934 Memorial Blvd, Martinsville, VA 24112

Effecty

(540) 246-4730 • Patricia Cassidy 390 Commonwealth Blvd, Martinsville, VA 24112

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**Enterprise**, The

(276) 694-3101 • Debbie Hall PO Box 348, Stuart, VA 24171

Martinsville Bulletin

(276) 638-8801 • Wendi Craig PO Box 3711, Martinsville, VA 24115

**Showcase Magazine, INC** 

(434) 709-7349 • Paul Seiple 753 Main Street, Suite 3, Danville, VA 24541

**Star News** 

(276) 656-3900 • Charles Roarke PO Box 5146, Martinsville, VA 24115

Turner Media Group- B-99.9

(276) 629-7999 • Eric Turner 10899 Virginia Ave, Bassett, VA 24055

WAKG 103.3 Radio

(434) 797-4290 • Sherri Crowder PO Box 1629, Danville, VA 24543 WDBJ-7

(540) 985-3647 • Lolly Quigley 2807 Hershberger Rd, Roanoke, VA 24017

WHEE - The Talk of the Town

(276) 632-9811 • Bill Wyatt 40 Franklin St, Martinsville, VA 24112

#### MUSIC

**Carlton Young Productions** 

(276) 340-3359 • Carlton Young 3750 Figsboro Rd, Martinsville, VA 24112

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**Smith River Singers** 

(276) 340-8319 • John Fulcher PO Box 64, Union Hall, VA 24176

#### **OFFICE SUPPLIES**

**Bassett Office Supply** 

(276) 629-5341 • Manly Boyd PO Box 558, Bassett, VA 24055



**S & K Office Products Inc** 

(276) 632-2401 • Cindy Summit PO Box 271, Martinsville, VA 24114

**Safeguard Business Systems** 

(540) 774-1794 • Fred Searl 334 E. Lake Rd 214, Palm Harbor, FL, 34685

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**Southern Office Machines Co Inc** 

(434) 792-7422 • Harvey Chaney 523 Loyal St, Danville, VA 24541

#### OILS - FUELS

Clark Gas & Oil T/A Circle K

(276) 694-3772 • Rickie Fulcher PO Box 31, Stuart, VA 24171

**Davenport Energy** 

(434) 432-0251 • Tim Davis PO Box 879, Chatham, VA 24531

**DeShazo Oil Company Inc** 

(276) 632-5485 • Julie DeShazo PO Box 389, Martinsville, VA 24114

**Midway Bottled Gas Co Inc** 

(276) 632-9808 • Keith Downing PO Box 387, Collinsville, VA 24078

#### PAPER PRODUCTS

**Tarheel Paper Co** 

(276) 632-9353 • Jim Adams 35 Knauss Dr, Martinsville, VA 24112

#### **PARTY RENTALS**

**King Kids Fun Rentals** 

(276) 638-7976 • Robert Kent PO Box 108, Martinsville, VA 24114

#### **PHARMACIES**

PATHS Access to Health Services Community Pharmacies

(276) 670-2207 • Tony Pratt 1049-A Brookdale St, Martinsville, VA 24112

**Starling Pharmacy** 

(276) 632-6222 • Léslie Goad 1312 S Memorial Ave, Martinsville, VA 24112

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#### **PHOTOGRAPHY**

Dawson Photography- Certified Professional Photographer

(276) 647-3412 • Ricky Dawson 85 Kimberly Ln, Bassett, VA 24055

**Kenny Webster Photos** 

(276) 732-4695 • Kenny Webster 1122 Cherokee Trail, Martinsville, VA 24112

#### PRINTERS, ENGRAVERS & EMBROIDERY

**Collinsville Printing Co Inc** 

(276) 666-4400 • Susie Stone PO Box 505, Collinsville, VA 24078

**Haverline Labels Inc** 

(276) 647-7785 • Ben Copenhaver 11 Printers Ln, Collinsville, VA 24078

Sanwell Printing, Inc.

(276) 638-3772 • Keith Roberts PO Box 4427, Martinsville, VA 24115

**Service Printing Co & Embroidery** 

(276) 632-7115 • David Martin 20 Bridge St S, Martinsville, VA 24112

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#### **PUBLIC UTILITIES**

Appalachian Power

(800) 956-4237 • Amanda Witt-Cox 80 River Road, Fieldale, VA 24089

Southwestern Virginia Gas

(276) 632-5662 • James McClain 208 Lester St, Martinsville, VA 24112

#### **REAL ESTATE**

**Barnett Commercial Realty, Inc.** 

(276) 656-3538 • James Barnett 5 E Church Street, Martinsvlle, VA 24112 **Berry-Elliott Realtors** 

(276) 656-1111 • Doris Berry 18 Starling Ave, Martinsville, VA 24112

City & County Properties LLC (540) 683-8280 • Carl McDilda

(540) 683-8280 • Carl McDilda 208 West Depot St, Bedford, VA 24523

**Cockram Realty, LLC** 

(276) 629-1363 • Hilda Cockram 812 Starling Ave, Martinsville, VA 24112

**Counts Realty & Auction Group** 

(434) 525-2991 • William Bryant 828 Main St 15th Floor, Lynchburg, VA 24504

**Evans Corp. Rentals LLC** 

(276) 632-7179 • Nelson Evans 541 Memorial Blvd, Martinsville, VA 24112

**Hill Court Apartments** 

(276) 647-3039 • Matt Hill 81 Terry Court, Collinsville, VA 24078

J & R Management Inc

(276) 632-5325 • Bill Vaughn PO Box 952, Martinsville, VA 24114

**King Properties** 

(276) 638-5464 • Dr. & Mrs. Mervyn King 29 A Jones St, Martinsville, VA 24112



**Lester Properties** 

(276) 632-2195 • Donna Morrison 101 Commonwealth Blvd, Martinsville, VA 24112

**Martin's Landing** 

(276) 638-1115 • Freda Madison 1151 E Church St Apt 21 C, Martinsville, VA 24112

M-HC-PC Assoc. of Realtors Inc

(276) 666-9005 • Kim Mangum PO Box 1006, Martinsville, VA 24114

**Prillaman Properties** 

(276) 226-4388 • Lee Prillaman 50 Lowery Lester Drive, Martinsville, VA 24112

**Rives S. Brown Realtors** 

(276) 632-3463 • James Coleman PO Box 472, Martinsville, VA 24114

**Southern Virginia Properties** 

(276) 666-4663 • Elle Wilks 10 Bridge Street, Martinsville, VA 24112

**Spencer Group Real Estate & Auction** 

(276) 638-5222 • Ronnie Spencer 22 Oak View Dr, Martinsville, VA 24112

**Stratford Square Apartments** 

(276) 666-6413 • Betsy Holsinger PO Box 4464, Martinsville, VA 24115

T R Properties Inc

(276) 666-1527 • Ted Balabanis PO Box 3565, Martinsville, VA 24115

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**Vaughn Real Estate Inc** 

(276) 656-3999 • Brenda Vaughn 3988 Greensboro Rd, Ridgeway, VA 24148

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#### **RECREATION**

**Cahill's Lilly Pad RV Park** 

(276) 340-0069 • Jesse Cahill 319 TB Stanley Highway, Bassett, VA 24055

#### **RENEWABLE ENERGY**

**Michaux Solar Center LLC** 

(804) 980-1826 • Jamie Mearsr 321 E Main Street, Charlottesville, VA 22902

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#### **RESTAURANTS & BAKERIES**

**3rd Bay Café** 

(276) 666-8414 • Yvonne Givens 1163 Spruce St, Martinsville, VA 24112

**Ape's Frozen Yogurt** 

(434) 429-9373 • Abraham Gonzalez 2802 Greensboro Road, Martinsville, VA 21442

**Checkered Pig BBQ & Ribs** 

(276) 632-1161 • Tommy Houston 1014 Liberty St, Martinsville, VA 24112

Chick-Fil-A

(276) 666-6740 • Danny Wulff 400 Liberty St, Martinsville, VA 24112

**Dippers Ice Cream** 

(276) 956-6600 • Tracey Cox 1930 Moores Mill Road, Spencer, VA 21465

**Golden Leaf Bistro** 

(434) 791-3191 • Matt Johnson 215 Craghead St, Danville, VA 24541

Hugo's

(276) 632-3663 • Aman Sarwary 10 E Church St, Martinsville, VA 24112

Najjar's Pizza Haven Inc

(276) 647-7102 • Robert Miller PO Box 4506, Martinsville, VA 24115

Rania's Restaurant, Bar & Grill

(276) 638-4462 • Roberto Sanchez 147 E Main St, Martinsville, VA 24112

Red & Mae's

(276) 421-5155 • Kimberly Mason 82 Saddleridge Rd, Bassett, VA 24055

**Rising Sun Breads** 

(276) 632-2292 • Darla Main-Schneider 1049 Brookdale St Ste D, Martinsville, VA 24112

**Shindig an Uptown Bistro & Catering** 

(276) 734-9300 • Tammy Pearson 37 E Main St, Martinsville, VA 24112

Simply Suzanne's Café

(276) 957-1142 • Suzanne Shemro 525 Airport Rd, Martinsville, VA 24112

Subway

(276) 638-3433 • Chip Brunner PO Box 4421, Martinsville, VA 24115

**Sweetcakes Bakery & Café** 

(276) 647-8941 • Jennifer Delong 5140 King's Mountain Rd, Collinsville, VA 24078

Walsh's Chicken & More

(276) 632-1146 • Mitchell Walsh 24 W Church St, Martinsville, VA 24112

Wild Magnolia

(276) 666-6666 • Tammy Pearson 730 E Church St, Martinsville, VA 24112

#### RETIREMENT COMMUNITIES

King's Grant Retirement Community

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(276) 634-1000 • Crystal Caldwell 350 Kings Way Rd, Martinsville, VA 24112

**Landmark Centers Inc The** 

(276) 694-3050 • Amanda Gray PO Box 459, Stuart, VA 24171

The Bayberry Retirement Inn

(336) 623-5743 • Sherry Young 511 Carolyn Ct, Eden, NC 27288

## SALONS & DAY SPAS

**Bespoke & Holt Salon** 

(336) 580-0026 • Molly Trexler 3 East Church St, Martinsville, VA 24112

**Elements Salon and Spa** 

(276) 638-4668 • Pamela Koger 1031 East Church Street, Martinsville, VA 24112

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**People's Choice Beauty Academy** 

(276) 632-7663 • Angenetta Schoolfield 34 E Church St, Martinsville, VA 24112

**Wigs Unlimited** 

(276) 632-3198 • Ella Mae Wickham 117 Broad St, Martinsville, VA 24112

#### **SECURITY & ALARMS**

24/7 Home Security, LLC

(276) 647-3900 • Charles B. Lawson PO Box 3446, Martinsville, VA 24115

**EMI Security** 

(276) 694-4660 • Sharon Mills 636 Commerce St, Stuart, VA 24171

#### SHREDDING SERVICES

**Commonwealth Document Management** 

(434) 797-2332 • Nick Clark 479 Piney Forest Road, Danville, VA 24540

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**SHOPPING** 

**Almost Anything Flea Market & Thrift** 

(276) 952-5653 • Charlotte Jones 107 W. Church Street, Martinsville, VA 24112

As Is Outlet

(276) 638-2995 • Baxter Robinson 107 E Church St, Martinsville, VA 24112

Belk

(276) 638-2471 • Greg Kloss 240 Commonwealth Blvd, Martinsville, VA 24112

**Books and Crannies** 

(276) 403-4380 • DeShanta Hairston 50 E Church St Ste 4, Martinsville, VA 24112

**Eden Jewelry** 

(276) 634-0222 • Chris Hyler 802 Commonwealth Blvd, Martinsville, VA 24112

Fido's Finds & Kitties Kollectibles

(276) 656-1101 • Alice Ann Blevins 119 East Main Street, Martinsville, VA 24112

**James River Equipment** 

(276) 732-2963 • Tim Oakley 156 Machinery Dr, Martinsville, VA 24112

Jr's Music Store & More

(276) 647-1973 • Lloyd France Jr 2163 Virginia Ave, Collinsville, VA 24078

Main St Scrubs LLC

(276) 790-3446 • Brian Coe 113 E Main St, Martinsville, VA 24112

**Markii Custom Tees** 

(276) 790-1372 • Marcus Hairston 1025 Laurel Park Ave, Martinsville, VA 24112

Martin Plaza Furniture Outlet and The Showroom

(276) 638-2840 • Tim Martin PO Box 968, Martinsvile, VA 24112

One of a Kind Consignment

(678) 532-8234 • Donrita Davis 2051 Daniels Creek Rd Suite C, Collinsville, VA 24078

**Rural King** 

(276) 666-0178 • Brian Nelson 2896 Greensboro Rd, Martinsville, VA 24112

Sam's Club

(434) 797-3029 • Stephanie Touchstone 215 Piedmont Pl, Danville, VA 24541 **Scented Delights** 

(276) 790-1405 • Arielle Dillard 20 E. Main Street, Martinsville, VA 24112

**Sparkle Me Pretty** 

(276) 403-4400 • Amy Betton 50 E Church St, Martinsville, VA 24112

The Jeweler's Edge LLC

(276) 340-1466 • Roger Curtis 2440 B Greensboro Rd, Martinsville, VA 24112

## SPORTS – PROFESSIONAL

**Blue Ridge Gymnastics Academy** 

(276) 666-1001 • Hugh & Donna Gerlauch 391 Figsboro Rd, Martinsville, VA 24112

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Martinsville Speedway Inc

(276) 956-1269 • Clay Campbell PO Box 3311, Martinsville, VA 24115

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Smith River Sports Complex

(276) 638-5200 • Houston Stutz 1000 Irisburg Rd, Axton, VA 24054

#### **STAFFING SERVICES**

Adecco

(276) 956-0770 • John Hornick 901 Hollie Dr., Martinsville, VA 24112



**AmeriStaff Inc** 

(276) 632-2472 • Lori Hornsby PO Box 5271, Martinsville, VA 24115

**Axcess Staffing** 

(276) 632-0158 • Stephanie O'Neal 500 Frith Dr, Ridgeway, VA 24148

**Brock Services** 

(800) 600-WORK • Catherine Revel 4210 The Great Rd, Fieldale, VA 24089

**Debbie's Staffing** 

(276) 632-0000 • Marshall Eanes 15 E Church St, Martinsville, VA 24112

**Hire Dynamics** 

(276) 226-2478 • Sharon Chirichella 1105 Spruce St, Martinsville, VA 24112

**Mega Force Staffing Group** 

(276) 790-3762 • Gay Workman 10 E. Church Street Ste M, Martinsville, VA 24112

**People Ready** 

(276) 632-9602 • Kimberly Scales 730 E Church St Bldg A-Unit 7, Martinsville, VA 24112

**Symphony Placements** 

(276) 734-8392 • Angela Allanson 1048 Fork Mountain Rd, Bassett, VA 24055 **WorkForce Unlimited, LLC** 

(336) 347-7783 • Ray Powell 1425-A Freeway Drive, Reidsville, NC 27320

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#### **STORAGE**

**Storage Center** 

(276) 670-7867 • Giles Smith PO Box 5071, Martinsville, VA 24115

#### **TELECOMMUNICATIONS**

GCSEAC, Inc.

(540) 632-9700 • Giles Smith PO Box 5151, Martinsville, VA 24115

**Mid-Atlantic Broadband** 

(434) 570-1315 • Gray Ramsey 1100 Confroy Dr, South Boston, VA 24592

**Sprint - Touchtel Communications** 

(276) 201-2371 • Alex Williams 240 Commonwealth Blvd W Ste 304A, Martinsville, VA 24112

**U.S. Cellular** 

(276) 340-2766 • Hannah Rogan 820 Commonwealth Blvd Ste 20, Martinsville, VA 24112

#### **TRANSPORTATION**

**Blue Ridge Regional Airport** 

(276) 957-2291 • Jason Davis 525 Airport Rd, Martinsville, VA 24112

**Charis Transportation** 

(276) 638-0499 • Charles Whitfield 22 E Church St Ste 101, Martinsville, VA 24112

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**Hatchett Transportation Inc** 

(276) 629-3315 • Jerry Hatchett PO Box 1618, Bassett, VA 24055

**Intermodal Logistics, LLC DBA: Intermodal** 

(540) 320-1286 • Jared Ogle 2472 Carrollton Pike, Woodlawn, VA 24381

**Phillips Logistics Management Corp** 

(276) 224-8919 • Eric Phillips 222 Red Hill Road, Martinsville, VA 24112

#### **TRAVEL AGENCIES**

**Martin Travel Inc** 

(276) 632-3481 • Pam Foley 156 E Market St Ste 1, Martinsville, VA 24112

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### VETERANS SERVICE ORGANIZATION

**Toys For Tots- PFC Edward W. Richardson Detachment- Marine Corps League #908** (276) 340-0725 • Paul Shivley PO Box 187, Martinsville, VA 24112

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#### **VETERINARY SERVICES**

**Danville Family Vet** 

(434) 836-2499 • Jeff Smith - DVM 280 Piney Forest Rd, Danville, VA 24540

**Kings Mountain Animal Clinic** 

(276) 647-3714 • Dr. Heidi Orr 5086 Kings Mountain Rd. Collinsville. VA 24078

**Veterinary Services** 

(276) 629-4474 • Brunilda E. Seda-Gonzalez 9793 B Virginia Avenue, Bassett, VA 24055

#### **WASTE MANAGEMENT**

**First Piedmont Corp** 

(276) 638-2609 • Bridget Kemp 108 S Main St, Chatham, VA 24531

### WATER DELIVERY

**Ridge Water Delivery Service** 

(276) 618-0216 • Carl Preston PO Box 574, Martinsville, VA 24114

#### **WINERY - BREWERY**

**Hamlet Vineyards** 

(276) 629-2121 • Virginia Hamlet 405 Riverside Dr, Bassett, VA 24055

**Mountain Valley Brewing** 

(276) 833-2171 • Herb Atwell 4220 Mountain Valley Rd, Axton, VA 24054

## WOOD PRODUCTS

A 1 Finishing Inc

(276) 632-2121 • Al Powell PO Box 484, Collinsville, VA 24078

**Pine Products Inc** 

(276) 957-2222 • Ronald K. Wood PO Box 5471, Martinsville, VA 24115



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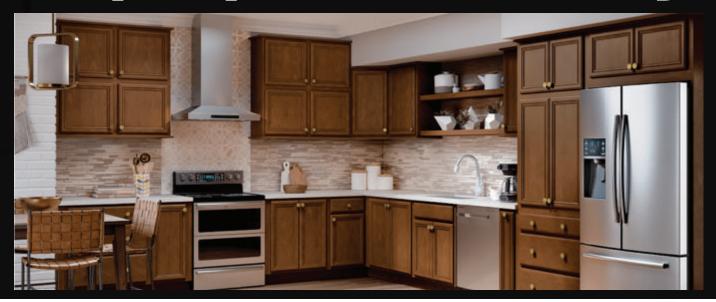
For 125 years, The Lester Group has built its legacy upon strong values, dedicated people, a passion for our community and purpose-driven work. We take pride in being rooted in Martinsville and its history, as well as building relationships with local businesses and inspiring growth. With an eye toward the future, we look forward to growing with our community for many years to come.

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